

## **POSITION: SALES REPRESENTATIVE / BENEFITS COUNSELOR WITH COLONIAL LIFE**

Colonial Life, an established leader in the corporate benefits industry has an immediate opening for a sales representative to join our market-leading San Francisco team. The person in this role is more than a salesperson. They are a counselor and consultant guiding clients to benefits solutions that protect their health, wellbeing, and hard earned Income.

The financial opportunity in San Francisco is significant. We are servicing an established market through our relationships with the City and County of San Francisco and San Francisco Unified School District which provide access to over 40,000 employees. We are proud of the service we provide to our existing clients and are looking to extend our great benefits to even more of these employees. We need driven, client-service oriented individuals that are ready for a great income opportunity to join our team.

The ideal candidate for this position is an enthusiastic, career-minded, self-motivated individual with a proven record of professionalism and success in fast-paced environments. The individual selected will receive comprehensive sales training along with dependable home office support to grow his/her own business and realize the unlimited growth potential unique to the employee benefits industry and the San Francisco market.

### **THIS POSITION PROVIDES:**

- Competitive, commission-based compensation with significant earnings potential
- Residual and renewal income opportunities for life
- Incentives such as world-class travel experiences offered annually to top performers
- Unparalleled training and support including classroom training, hands-on, field training and a dedicated instructor

### **DESIRED SKILLS AND EXPERIENCE:**

- Energetic, self-starter attitude; ready to build a business
- Previous sales experience preferred
- Passion for people and developing lasting relationships
- Life and Health Insurance License is required, but can be attained during the onboarding process

**Learn more about Colonial Life and this opportunity:** <https://vimeo.com/112217346>

## **ABOUT COLONIAL LIFE**

Colonial Life, a Fortune 500 company of UNUM, founded in 1939, is a world leader in corporate benefit packages, market leader in benefit solutions, specializes in supplemental insurance products offered to employees at their work-site. Learn more about Colonial Life at [coloniallife.com](http://coloniallife.com)

## **POSITION INFO:**

- Position Has First Year Earning Potential Of \$50k - \$100k. It Is A 100% Commission Role With A Market Leading Commission Structure
- Full Time Maximizes The Opportunity; It Can Be Worked Part Time
- No Medical Benefits
- Job Start Date: Asap

## **TO APPLY:**

- Submit resume/curriculum vitae and cover letter to Sherri Pittman:  
[sherri.pittman@coloniallife.com](mailto:sherri.pittman@coloniallife.com)
- Title Email: Sales Representative / Benefits Counselor With Colonial Life

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