



## JOB DESCRIPTION

Position Title	Department
solarXpert (Sales Representative)	Sales Department
Reports to	Employment Status
Branch Manager	Contract (Full-Time)

**First year average compensation \$82,000 – \$112,000 per year**

**\$4,500 Training Bonus\***

### About SolarXperts

SolarXperts is a nationwide company and one of the fastest-growing companies in the solar sales industry. When you join solarXperts you will have the opportunity to develop into a top performing sales representative. We have created an unparalleled selling system that has been proven highly effective in the field. We are looking for the right person to help with our California expansion. We have created easy straightforward tools that streamline our process. We're looking to bring on a success-driven individual who exhibits leadership qualities and a champion attitude.

### Your role as an Xpert:

- Become an Xpert in renewable energy with our learning program
- Generate interested leads through canvassing in defined territories
- Demonstrate solar benefits during in-home sales presentations
- Help families go green and reduce their monthly energy costs
- Close contracts with homeowners and submit all required documents
- Participate with ongoing training and mentorship to be the best sales rep you can be

### Why become an Xpert?

- Highest level of training by the top leading solar trainers in the industry
- One of the most lucrative compensation plans in the energy sales
- Tesla S/X Vehicle Bonuses, performance incentives, team building activities and trips
- Strong leadership and great company culture



*\*Training Bonus is earned in addition to compensation over the first eight weeks of the sales representative's start date. Training Bonus is earned upon the completion of certain requirements and is not guaranteed.*