

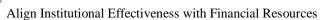


# Peralta Community Colleges Integrated Financial Plan 2019-2024

A Living Document

Special Report

Peralta Community College District 333 East 8<sup>th</sup> Street Oakland, CA 94606



4.17.19

To: Accrediting Commission for Community and Junior Colleges,

Western Association of Schools and Colleges

From: Dr. Francis L. White

**District Office Signatures:** 

Peralta Community College District

333 East Eighth Street Oakland, CA 94606

We certify there was broad participation/review by the campus community and believe this report accurately reflects the nature and substance of this institution.

| C   |                             |
|---|-----------------------------|
|   |                             |
| Julina Bonilla, Board of Trustees President |                             |
|   |                             |
| Frances White, Acting Chancellor            |                             |
|   |                             |
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|   |                             |
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## PCCD Integrated Five-Year Financial Plan Report Preparation

District Participatory Governance Council (PGC)
District Planning and Budgeting Council (PBC)

February 22, 2019 March 8, 2019 March 22, 2019 April 19, 2019

Colleges' Participatory Governance

March 8 – April 12, 2019

**PCCD Board of Trustees** 

April 9, 2019 April 23, 2019

Approval Date:

April 23, 2019

Posting Date:

May 1, 2019



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#### Mission

#### We are a collaborative community of colleges.

Together, we provide educational leadership for the East Bay, delivering programs and services that sustainably enhance the region's human, economic, environmental, and social development. We empower our students to achieve their highest aspirations. We develop leaders who create opportunities and transform lives. Together with our partners, we provide our diverse students and communities with equitable access to educational resources, experiences, and life-long opportunities to meet and exceed their goals. In part, the Peralta Community College District provides accessible, high quality, educational programs and services to meet the following needs of our multi-cultural communities:

- Articulation agreements with a broad array of highly respected universities;
- Achievement of Associate Degrees of Arts and Sciences, and certificates of achievement;
- Acquisition of career-technical skills that are compatible with industry demand;
- Promotion of economic development and job growth;
- Foundational basic skills and continuing education;
- Lifelong learning, life skills, civic engagement, and cultural enrichment;
- Early college programs for community high school students;
- Supportive, satisfying, safe and functional work environment for faculty and staff; and
- Preparation for an environmentally sustainable future.

#### **Strategic Goals**

- Advance Student Access, Equity, and Success
- Engage and Leverage Partners
- Build Programs of Distinction
- Strengthen Accountability, Innovation and Collaboration
- Develop and Manage Resources to Advance Our Mission



#### **Chancellors' Preface**

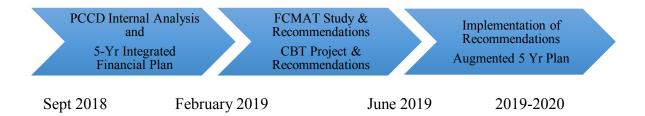
The Peralta Community College District (PCCD) and its colleges have a long-standing history of providing outstanding higher education services to the residents of Northern Alameda County and the extended region. However, in recent years a series of events have caused great concern over the future fiscal stability of the District. The recent recession, followed by a growing and thriving economy has resulted in a drastic rise in the cost of living and a concurrent drop in student enrollments in the Peralta Colleges. This has also contributed to such challenges as executive turnover, audit findings, and a structural deficit in the District budget. A new Student Centered Funding Formula (SCFF) for California's community colleges and several important legislative initiatives pose further challenges for the District and its colleges. Long-term fiscal health and stability are of great concern to the District as well as to such external reviewers as PCCD's fiscal auditors and the Accrediting Commission for Community and Junior Colleges (ACCJC) of the Western Association of Schools and Colleges (WASC), the regional accrediting body for PCCD's four colleges.

The Board of Trustees and District administration have taken the situation seriously and responded swiftly and aggressively in a three-pronged approach to address the current landscape. The following three key actions have been taken:

- 1. An in-depth **internal analysis** has been conducted, and the *PCCD Integrated Five-Year Financial Plan* has been developed; this serves not only as a response to ACCJC for a fiscal improvement plan but also continues the integration of institutional effectiveness with budgeting and resource allocation processes.
- 2. The Board of Trustees has requested and been granted from the California Community Colleges' Chancellors Office an external study by Fiscal Crisis Management and Assistance Team (FCMAT) to conduct a **management assistance study** that includes an analysis of fiscal health risk, staffing, spending, and other post-employment benefits (OPEB); it also provides fiscal management training to staff. The FCMAT report of findings and recommendations is anticipated June 2019.
- 3. The Board of Trustees has engaged the Collaborative Brain Trust (CBT) in a **project for fiscal improvement plan services** by conducting an in-depth external assessment of the district to complement its internal assessment. The project encompasses examination of fiscal services, effectiveness and efficiency of district systems and processes, enrollment management, and executive turnover. The project is planned over two phases: first, to conduct a comprehensive institutional assessment of PCCD and provide recommendations for improvement by June 2019; and second, to provide support for the implementation of these recommendations, and also those from FCMAT, over the next year.



The Executive Summary and chapters that follow in this document reflect the first key action above: the in-depth internal analysis and its resulting *PCCD Integrated Five-Year Financial Plan*. The document reflects the current state and progress of Peralta's financial improvement plan and actions; it also serves as a framework and living document for further work. As results from the second and third key actions are known this summer, additional actionable implementation strategies will further augment the plan. The timeline for these three key actions is displayed below.



I am pleased to present this *PCCD Integrated Five-Year Financial Plan* and look forward to greater fiscal stability of the District in the future as we continue to provide and expand outstanding higher education services to our students, residents, and the Peralta Community College District community.

Frances L. White, Ph.D., Acting Chancellor Peralta Community College District



#### **Executive Summary**

The Peralta Community College (PCCD) Integrated Financial Plan, 2019-2024, provides the District and its four colleges with a fiscal planning document approved by the participatory governance process and the Board of Trustees. The ultimate goal is to provide the District with effective budgetary decision-making that addresses current concerns of the Accrediting Commission for Community and Junior Colleges (ACCJC) and solidifies the actions needed to create financial stability in the immediate future. As discussed in the Plan, the District utilizes the most recent actual budget information (FY 2017/18) as the baseline for assumptions, analysis, projections, and all known funding trends from the State and local sources to Project the Unrestricted General Fund Revenues and Potential Expenditures in order to assist PCCD in developing and implementing Committed Actions in the five-year time frame.

The newly introduced <u>Student Centered Funding Formula (SCFF)</u> is a key component behind the development of this Plan. SCFF generally uses three allocations: (a) Base Allocation – current factor (primarily in-state credit FTES), (b) Supplemental Allocation – counts of low-income students, including Pell Grant recipients, California College Promise Grant recipients, and AB 540 students, in the prior year, and (c) Student Success Allocation – counts of outcomes related to the <u>Vision for Success</u>, with "premiums" for outcomes of low-income students.

The other major forces behind the development of this Plan were the concerns expressed by the ACCJC about the fiscal status of PCCD as noted in the November 2018 letter to the Chancellor and College Presidents. ACCJC informed the District of financial challenges that needed to be addressed in a multi-year, integrated plan including: (a) declining residential FTES, (b) material weakness and significant deficiencies discovered through Independent Audit Findings, (c) outstanding OPEB liabilities, (d) high executive-level staff turnover, (e) a districtwide structural deficit, (f) the need for a Student Success Infrastructure Plan that aligns with the SCFF, (g) the need for a Board Policy on reserves and fund balances, and (h) the need to address districtwide restructuring.

PCCD has taken a robust three-pronged approach: (1) conducting a self-assessment and taking action internally regarding the challenges that can be addressed immediately; (2) inviting Fiscal Crisis & Management Assistance Team (FCMAT) through the State Chancellor's Office to conduct a full fiscal health risk assessment and provide external, objective recommendations (due June 2019); and (3) contracting with Collaborate Brain Trust (CBT) to complete an external, objective institutional assessment and provide recommendations on fiscal and operational efficiencies, enrollment services and enrollment management strategies, and executive turnover to provide both short- and long-term strategies for sustainable fiscal health (also due June 2019).

An internal District assessment of its financial challenges has resulted in immediate remedies that are being taken in the current (2018-2019) year. Each of these challenges and PCCD's Committed Actions designed to address these challenges are discussed in detail in the Plan. Thus, they serve as the majority content for both analysis and solutions.



In addition to receiving assistance from FCMAT and the CBT as part of the analysis surrounding the eight areas mentioned by ACCJC, this Plan discusses PCCD's <u>Five-Year Unrestricted</u> <u>General Fund Projections</u>. The Projections suggest that without any intervention, the District will experience a net budget decrease for three of the next five years. While waiting for the final reports from FCMAT and CBT due in June 2019, the District Office, together with the four colleges, has developed and will continue to proactively update and implement action plans to reverse this forecasted financial trend. The Five-Year Integrated Financial Plan provides the documentation and path toward these ends.

The aim of the PCCD Five-Year Integrated Financial Plan is three-fold:

**One: Increasing Revenue** -- As documented in the College and District Enrollment Management Plans and Guided Pathways, PCCD is working to increase its revenue from the State through:

- establishing multi-year targets<sup>1</sup> for each factor of the SCFF to maximize specific areas of strength and focus activities in each college (all targets and corresponding activities established)
- updating, implementing and assessing the Enrollment Management Plans at both the District and the college levels on a quarterly basis (all Plans are current and implementations and assessments are on-going), and
- establishing and implementing a Student Success Infrastructure Plan in order to earn the highest possible amount of revenues through the new SCFF (the Infrastructure Plan, established with specific activities, and aligned with Success Goals and Resource Allocation).

**Two: Reducing Operational Expenditures** -- The District plans to reduce expenditures through:

- developing and implementing a new Board Policy to increase the reserve ratio from the previous 5% to 10% (Board Policy 6250 was approved by participatory governance bodies; and is currently under review by the Board of Trustees (March-April, 2019)),
- improving the management of its OPEB debt (OPEB has not had any no Audit Findings since 2014; and a well-designed Irrevocable Trust was established with 2019 contribution deposited), and
- reducing operational overspending and eliminating the structural deficit (a primary Expenditure Reduction Plan developed aiming at generating net budget increases in four out of five years).

Three: Applying Sound Financial Management and Administration -- The District will achieve this by:

<sup>&</sup>lt;sup>1</sup>BCC Multi-Year Target, COA Multi-Year Target, Laney Multi-Year Target, and Merritt Multi-Year Target.



- developing and implementing a plan to retain executive level administrators so that consistency in leadership occurs (an Executive Retainment Plan established; strategies currently being implemented),
- addressing all audit findings (PCCD's <u>17/18 Audit Finding Correction Active Plan</u> completed), and
- practicing effective oversight of its finances and improving its internal control system by adopting a restructuring plan to improve efficiencies and accountability at the District Office as well as at the four colleges (with technical assistance from FCMAT and CBT, PCCD is drafting its Restructuring Plan during the in summer and fall 2019 semesters).

This Five-Year Integrated Financial Plan includes timelines and milestones for each of the Committed Actions. This allows for the ability to evaluate progress and improvement in subsequent reports. Guided by its Mission, PCCD's planning, resource allocation, implementation, and evaluation occur on an ongoing basis through its participatory governance and operational structures in an integrated manner. Implementing the Committed Actions in this Plan will assist the District in facilitating its decision-making with an ultimate goal to achieve PCCD's efficacy for success and solvency.



#### Chapter 1

#### Introduction

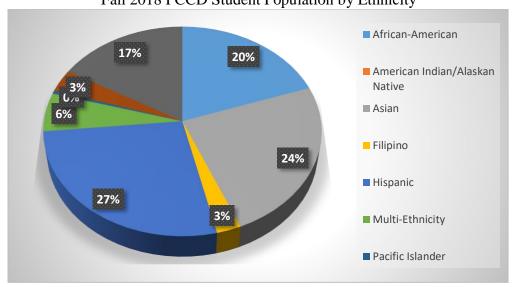
Challenges. The Peralta Colleges have been experiencing sharp declines in enrollment in recent years. According to Data Mart figures, the FTES at PCCD has declined 16.2 percent from 2009/20 to 2017/8. In spite of some successful areas of growth, the decline persists having a severe fiscal impact on revenues. During the 2018/19 academic year projections indicate an annual Residential FTES of 16,400 (P2) which is a decline from the previous year of 17,100 Residential FTES. Discussed at length in chapters four and five of this document are the Strategic Enrollment Plans and Student Services Infrastructure activities the District is engaged in. In spite of these initiatives, challenges persist and include scheduling that is not based on substantial, student-centered data, lack of building a district wide view of the class schedule, fragmented marketing and more. This adds to the high rate of student swir1 (53%) that displaces students and makes it hard for them to find the courses they need that fit their educational goals. Concerns expressed by committee members and the general constituency about transparency and efficacy are ongoing.

#### The District and its Service Area

**About the District.** Founded in 1964, the Peralta Community College District (PCCD) is a collaborative community of colleges comprised of Berkeley City College (BCC), College of Alameda (COA), and Laney and Merritt Colleges in Alameda County, California. The four Peralta Colleges provide a dynamic multicultural learning environment offering accessible, high-quality educational programs and services, including two-year degrees, certificates and university transfer programs, to students from the San Francisco Bay Area. According to the 2000 Census, PCCD's primary service area had over 615,000 residents. The District has a reputation for developing effective approaches to serve the varied educational and career preparation interests and needs of its vibrant community. The District in general serves over 25,000 students a semester, the majority of whom (68%) are part-time. PCCD's student population is very diverse and mirrors the surrounding community. Roughly 27% are Hispanic/Latino, 24% Asian American, 20% African American, 17% white (non-Hispanic) and remaining as displayed in Chart 1 below.



Chart 1
Fall 2018 PCCD Student Population by Ethnicity



Source: CCCCO DataMart

According to State's SCFF data, 51% of the PCCD student body in 2016/17 was categorized as low-income students.<sup>2</sup> CA Promise Grant recipients represented 32% of the student body, followed by 15% Pell Grant recipients, and 1% AB 540 Students (Table 1).

2016/17 PCCD Pell Grant, CA Promise Grant, and AB 540

Table 1

#### Student Headcount

| Non-low<br>Income<br>Student<br>Counts (51%) | Pell Grant<br>(15%)<br>Totals | AB 540 (1%)<br>Totals | Promise Grant<br>Students Total<br>(32%) |
|--|-------------------------------|-----------------------|--|
| 25,551                                       | 7,672                         | 510                   | 15,967                                   |

Source: CCCCO's 2016/17 SCFF data

Similar to enrollment trends at colleges and universities in general, the district's enrollment pattern fluctuates. For example, PCCD's total full-time equivalent student (FTES)<sup>3</sup> over the last

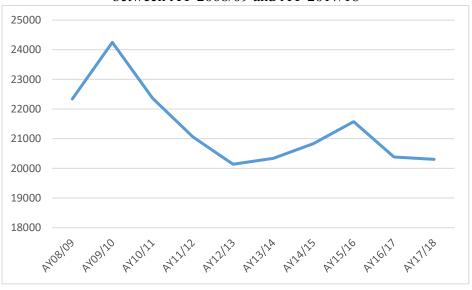
<sup>&</sup>lt;sup>2</sup> Students may receive more than one grant.

<sup>&</sup>lt;sup>3</sup> Including resident, non-resident, credit, and non-credit FTES.



ten years dropped from its peak, 24,252 in AY 2009/10 to 20,307 in AY 2017/18. This drop represents a 16.2% decline in FTES (Chart 2).

Chart 2
Total PCCD FTES, Ten Year Trend between AY 2008/09 and AY 2017/18



Source: CCCCO Data Mart

PCCD's Major Service Area. The four PCCD colleges are easily accessible for current and potential students from the Bay Area. While both BCC and Laney are half a block away from a Bay Area Rapid Transit (BART) station, COA and Merritt are only one AC Transit bus ride away from downtown Oakland. While offering similar courses for their students to fulfill general education requirements, the four colleges offer unique academic and career programs for PCCD students to pursue their different professional pathways. The close proximity of the four PCCD colleges leads to a high rate of "student swirl"; 53% of students within the district attend more than one of the four PCCD colleges, and 23% attend two or more PCCD colleges within the same semester.

The Bay Area has been experiencing an exponential economic growth for more than one decade. While the San Francisco Bay Area is considered to be the global hub of various growing industries, the East Bay is one of the hubs for renewable energy nationwide and one of the biggest adopters of and markets for solar technology in California. Alameda County is at the heart of the East Bay Green Corridor. The Bay Area Council Economic Institute predicts that the Bay Area labor market will continue to outperform the rest of the state and the nation.

Business Insider, in April 2018, ranked two Northern California metros — San Francisco-Oakland-Hayward and San Jose-Sunnyvale-Santa Clara — as the places with the best economy





in the country. According to the <u>San Francisco Area Economic Summary</u>, January 31, 2019, the unemployment rates in both the San Francisco area (2.7) and Alameda County (3.0) are lower than the national rate of 3.9. Furthermore, the <u>Bay Area Economic Institute</u> announced in July 2018 that if the Bay Area were its own country, its economy would rank 19th in the world. At better than four percent economic growth, the Bay Area economy doubles the national average.

Community College Enrollment and the Economy.<sup>4</sup> Community college enrollment and the regional economy tend to have a reverse relationship. While celebrating the country's recent economic growth as the nation's second longest in history, according to <u>Bloomberg</u>, PCCD, along with many other Bay Area multi-college districts, has been struggling with enrollments in recent years. Over the last three years, facing declining enrollment, the District has had to employ a mixture of allowable strategies, stabilization and borrowing just to meet the base.

During the same three-year period, credit FTES of most of the Bay Area districts also experienced dynamic changes, as suggested in Table 2 below.

<sup>&</sup>lt;sup>4</sup> Although a great local economy may offer PCCD students plenty of opportunities for employment, as well as upward mobility, national data has shown that there is a reverse relationship between economy and community college enrollment, indicated by Community College Review, January 2019; Inside Higher Ed, June 2018; United States Census, June 2018, EvollLurtion, February 2019; along with many other sources of information. A 2015 article in Insider Higher Ed took one step further to indicate that as a general rule of thumb, community college enrollment tends to decline by about 2.5 percent for every 1 percent drop in the unemployment rate. It is primarily due to the fact that those adult learners aged 25 or older would leave college and go back to the workforce when the economy is blooming and jobs are available, whereas they go back to school when employment opportunities disappear. This statement may be supported by the age representation shift of PCCD students. PCCD student age data indicate that adult students (age 25 or older) represented 51% of the total PCCD student body back in 2009/10 – PCCD's enrollment peak; that year was also the tail end of the housing bubble when jobs were scarce. However, in 2017/18 when the job market was thriving, the district student body was only comprised of 44% of adult students. This means, in between these two years, PCCD only lost 2,194 or 7.2% students aged 24 or younger, but 9,680 or 30.2% adult students.



Table 2

# Bay Area Community College District Three-Year (2015/16 to 2017/18) Credit FTES (Resident & Non-resident) Trends, in Comparison with CCCCO

| in Comparison with CCCCO |                            |                          |  |  |
|--------------------------|----------------------------|--------------------------|--|--|
|                          | 1-Yr % Chg. 15/16 to 16/17 | 1-Yr Chg. 16/17 to 17/18 |  |  |
|                          | Credit FTES                | Credit FTES              |  |  |
| Chabot-Las Positas CCD   | 2.38%                      | 0.41%                    |  |  |
| Contra Costa CCD         | -1.48%                     | -0.01%                   |  |  |
| Foothill CCD             | -3.06%                     | -6.95%                   |  |  |
| Los Rios CCD             | -3.29%                     | -0.30%                   |  |  |
| Peralta CCD              | -5.89%                     | -0.12%                   |  |  |
| San Francisco CCD        | -14.56%                    | 21.85%                   |  |  |
| San Jose CCD             | 0.06%                      | 4.79%                    |  |  |
| San Mateo CCD            | 0.42%                      | -2.04%                   |  |  |
| West Valley CCD          | -8.59%                     | -6.08%                   |  |  |
| Marin CCD                | -2.09%                     | -2.72%                   |  |  |
| Ohlone CCD               | 2.06%                      | -7.42%                   |  |  |
| CCCCO                    | -0.26%                     | -0.17%                   |  |  |

Source: CCCCO Data Mart

**PCCD's Proactive Enrollment Strategies.** In spite of this reality, PCCD is engaged in constant analysis and activities with an intent to reverse the declining enrollment trend. Data in Table 3 explain in depth in the District and College Enrollment Management Plans<sup>5</sup>.

Importantly, in this era of declining enrollment, there are key areas of growth that have assisted in negating the full impact of the decline. These growth areas include, but are not limited to, Special Admit, CDCP noncredit and online instruction. These and other areas continue to be the focus for growth, especially in light of the Student Centered Funding Formula which pays the enhanced rate (\$5,457 per FTES) for Special Admit and CDCP noncredit.

*Special Admit*: PCCD initiated the strategies prior to this legislation, the number of Special Admit students has increased from 250 in fall 2015 to 1,709 in fall 2018. For the fiscal year 2018-2019, the State used 2017-2018 data. This resulted in 1,093 Special Admit FTES, adding over \$6 million dollars to PCCD allocation.

*Online instruction*: The percentage of students taking online instruction increased from 19% (2011-2012) to 30% in 2016-2017. This includes an increase of 6% who were students taking

<sup>&</sup>lt;sup>5</sup> <u>PCCD Enrollment Management Plan, BCC Enrollment Management Plan, COA Enrollment Management Plan, Laney Enrollment Management Plan, and Merritt Enrollment Management Plan.</u>



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online instruction for the first time and 17% who were outside of the PCCD service area. Notably, FTES for distance education courses has increased to almost 20% of the district FTES total, counteracting a significant decline in FTES for face-to-face courses.

*CDCP noncredit*: A focus on CDCP noncredit was initiated in PCCD when the State began offering full apportionment in 2014 (SB 860). To date, the number of CDCP noncredit certificates has grown from 0 in 2014 to 11 in the fall of 2018, with an additional 18 CDCP certificates in the approval process locally and at the State. The estimated revenues from the State's Base Allocation is presented in Table 3 below.

Table 3

Estimated General Fund Revenue Generated by Special Admits<sup>6</sup> and CDCP Enrollment

|           |           | Special Admit and CDCP Noncredit |             |           |          |
|-----------|-----------|----------------------------------|-------------|-----------|----------|
| Year      | Rate/FTES |                                  | Revenue:    | CDCP      | Revenue  |
|           |           | Special Admit                    | Actual      | Noncredit |          |
|           |           | Credit FTES                      |             | FTES      |          |
| 2015-2016 | \$4,675   | 845                              | \$3,951,123 | 0         | \$0      |
| 2016-2017 | \$5,005   | 1,093                            | \$5,471,666 | 0         | \$0      |
| 2017-2018 | \$5,457   | 1,141                            | \$6,226,819 | 11        | \$60,409 |

Source: CCCCO Finance and Facilities Division, and 320 Reports

PCCD intends to support these growth areas through strategies such as the following:

- Increase the number of CDCP noncredit program partnerships As stated in its recent Noncredit Plan for Development Peralta will expand existing partnerships with community based organizations and work in collaboration with adult schools in its service area.
- Increase distance education course offerings across the district By providing more online and hybrid course options, especially in noncredit and Special Admit areas, Peralta will support responsible growth that helps students complete programs, credentials, and certificates, and that addresses local workforce needs.
- Increase online student retention and success rates to the same levels as the retention and success rates for students in face-to-face classes It is not enough to increase enrollments in online courses. Peralta recognizes the change in funding emphasis—from enrollment to completion—and is taking the necessary steps to address achievement gaps for specific groups of online learners across the district. By doing so, there is a potential multi-year ability to retain 1,699 students. As Distance Education (DE) continues to expand, PCCD's ability in increasing retention, persistence, and completion of its DE students becomes even more important, as the SCFF emphasizes equity and success.

<sup>&</sup>lt;sup>6</sup> Special Admits include concurrent high school students and adult education students.



#### **District Participatory Governance Structure**

Participatory governance is central to the PCCD decision making process and key to all financial planning. This process is called the <u>Planning and Budget Integration Model (PBIM)</u>. The PBIM utilizes a participatory governance model for operational planning and resource allocation that integrates the four key elements of the strategic planning cycle districtwide:

- Planning
- Budgeting
- Resource allocation
- Evaluation

PBIM relies upon its strategic planning processes as the foundation for integrating planning and budgeting. Strategic planning includes the District Strategic Plan and planning for Academic Affairs, Student Services, Facilities, Information Technology, Human Resources, Enrollment Management, and Fiscal Resources. The colleges, working in partnership with the District Service Centers, have the primary responsibility for developing educational and resource plans that meet the needs of students.

<u>PBIM Committees.</u> PBIM committees include: Academic Affairs and Student Services Committee, Enrollment Management Committee, Technology Committee, and Facility Committee. Among the primary PBIM committees, three districtwide committees assume the major responsibility for analyzing enrollment and financial issues, developing strategies to take on the challenges, and coordinating with the four colleges for implementation.

<u>District Participatory Governance Council (PGC)</u>. To enhance districtwide communication and decision-making process, PCCD has recently established a District Participatory Governance Council (PGC) that serves as the primary districtwide advisory review body pertaining to major participatory governance issues affecting the Peralta Community College District and assures the broad dissemination of information to constituent groups. All District PBIM Committees report to the District Participatory Governance Council. Specifically, the District Participatory Governance Council will:

- 1. Advise the Chancellor on matters referred by the respective Colleges and/or other standing Councils or Committees;
- 2. Advise the Chancellor on matters relating to the development or revision of Board Policy/District Administrative Procedures;
- 3. Review and make recommendations regarding the ongoing implementation of and ongoing assessment of the District's Strategic Goals and Institutional Objectives;
- 4. Advise the Chancellor on district-wide operational targets and goals to achieve the District's Strategic Goals and Institutional Objectives;
- 5. Review and make recommendations regarding PCCD's integrated improvement plans to achieve the District's Strategic Goals and Institutional Objectives;



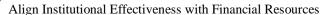
- 6. Review and make recommendations regarding the progress and effectiveness of PCCD's integrated improvement plans;
- 7. Assure collaboration among the Colleges to address and maintain Accreditation Standards;
- 8. Identify district-wide issues for discussion and follow-up, and make referrals to other PBIM Committees;
- 9. Review and update, as needed, the delineation of functions between the District Service Centers and the four Colleges;
- 10. Review and make recommendations regarding advocacy of community college issues at the local, state, and national levels; and,
- 11. Monitor and evaluate the overall effectiveness of PBIM.

<u>District Planning and Budgeting Council (PBC)</u>. PBC serves as the primary participatory governance body for the Peralta Colleges, and is responsible for overseeing districtwide planning activities. PBC provides guidance and input in the annual budget planning process, including recommendations of districtwide budgeting assumptions. It is also charged with the development, recommendation and monitoring of the Five-Year Integrated Financial Plan – the first iteration of a long-term financial plan.

PBC receives and reviews recommendations that have been forwarded from the PBIM committees and makes final recommendations to the District Participatory Governance Council. Recommendations include educational and resource priorities, Board Policies and Administrative Procedures, and new initiatives. PBC will continue to:

- 1. Affirm consistency with strategic and educational plans;
- 2. Recommend a coordinated, district-wide planning approach;
- 3. Recommend a prioritization of plans across subject areas and the four Colleges;
- 4. Identify funding approaches to support priorities;
- 5. Provide oversight on the implementation of the Strategic Plan.
- 6. Track recommendations and determine whether the recommendations are implemented including any modifications, or if the recommendations are not implemented, the reasons for not being implemented;
- 7. Ensure accountability in district-wide planning by determining whether the agreed upon steps in the process were followed; and,
- 8. Make recommendations to the District Participatory Governance Council and to the Chancellor for alternative uses of unrestricted revenue.

<u>District Academic Affairs and Student Services Committee (DAASSC)</u>. The DAASSC serves to coordinate district-wide instructional goals and student support services to promote student success, sustain academic quality, and to continuously evaluate and make improvements. This committee ensures the broad dissemination of information to constituent groups. DAASSC makes recommendations to the Planning and Budgeting Council (PBC) to:



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- 1. Review issues and make recommendations pertaining to academic affairs and student services across the four Colleges;
- 2. Seek collaborative solutions that use resources across the Colleges and District Service Centers;
- 3. Ensure consistency among College requests;
- 4. Coordinate and monitor the effectiveness of academic affairs and student services policies and procedures;
- 5. Stay current on legislative and regulatory proposals and new funding streams that may impact College and district-wide programs;
- 6. Use a systems approach to ensure optimal capacity and to avoid redundancy of effort; and,
- 7. Help to establish new services, as needed, among the Colleges pertaining to instruction and student services.



#### Chapter 2

### Annual Budget Development Process and Principles, and Budget Allocation Model (BAM)

Challenges. During the 2018-2019 academic year, PCCD revised its Budget Development Process. The revision was initiated due to challenges with ensuring meaningful participation in the process and clarity in timelines for essential decisions. The BAM, established in 2010, continues to be an item with multiple conflicting opinions. Concerns include the lack of adherence to all aspects of BAM, the fact that the District budget is not built into BAM, and the need to rework the BAM to align with the Student Centered Funding Formula. Although supported through voter approval, perceptions of proper use of and over reliance on the Parcel Tax remains an ongoing financial challenge and area of debate. The District has determined to update its BAM in 2019/20 in order to incorporate SCFF and to implement it consistently and transparently.

#### **Annual Budget Development Process**

Each year, the annual budget building process begins with updating a list of Tentative Budget Assumptions, which are used in developing the adopted budget. As more detailed information is received from the Office of the Governor and the State Chancellor's Office, the assumptions are adjusted accordingly. These budget assumptions are categorized in three ways: General Assumptions, Revenue Assumptions, and Expenditure Assumptions. The 2018/19 Budget Assumptions are listed in the 2018/19 Adopted Budget, pages 7-8, for example.

In the Peralta Community College District, the integrated budgeting and planning processes and the participatory governance structure support transparency and commitment to continuous educational improvement. Information about financial resources and management is available to PBIM committees whose meetings are open to the public, to the colleges, and to the larger community. The <u>Annual Budget</u> is posted online once approved by the Board of Trustees. PCCD develops and publishes its Annual Budget Development Calendar. For Example, the <u>2018/19 Integrated Planning and Budget Development Calendar</u> is posted on the PCCD Office of Finance and Administration homepage.

#### **Principles for Annual Budget Development**

Per California Code of Regulations, Title 5, Section 58311, in any organization certain principles, when present and followed by a district, would promote an environment for growth, productivity, self-actualization, and progress. The following principles shall serve as the foundation for its annual budget development for PCCD:

• Each district shall be responsible for the ongoing fiscal stability of the district through the responsible stewardship of available resources.



- Each district will adequately safeguard and manage district assets to ensure the ongoing effective operations of the district. Management will maintain adequate cash reserves, implement and maintain effective internal controls, determine sources of revenues prior to making short-term and long-term commitments, and establish a plan for the repair and replacement of equipment and facilities.
- District personnel practices will be consistent with legal requirements, make the most effective use of available human resources, and ensure that staffing costs do not exceed estimates of available financial resources.
- Each district will adopt policies to ensure that all auxiliary activities that have a fiscal impact on the district comport with the educational objectives of the institution and comply with sound accounting and budgeting principles, public disclosures, and annual independent audit requirements.
- Each district's organizational structure will incorporate a clear delineation of fiscal responsibilities and establish staff accountability.
- Appropriate district administrators will keep the governing board current on the fiscal condition of the district as an integral part of the policy-and decision-making processes.
- Each district will effectively develop and communicate fiscal policies, objectives, procedures, and constraints to the governing board, staff, and students.
- Each district will have an adequate management information system that provides timely, accurate, and reliable fiscal information to appropriate staff for planning, decision making, and budgetary control.
- Each district will adhere to appropriate fiscal policies and procedures and have adequate controls to ensure that established fiscal objectives are met.
- District management will have a process to evaluate significant changes in the fiscal environment and make necessary, timely, financial and educational adjustments.
- District financial planning will include both short-term and long-term goals and objectives, and broad-based input, and will be coordinated with district educational planning.
- Each district's capital outlay budget will be consistent with its five-year plan and reflect regional planning and needs assessments

PCCD Budget Allocation Model (BAM) for Unrestricted General Fund Allocation<sup>7</sup> In August 2010, the <u>District Planning and Budgeting Council</u> took up the task of developing a <u>Budget Allocation Model</u>, and subsequently adopted BAM in May 2011. The purpose of creating the BAM was twofold: first, to move to a model that would better serve the colleges, and second, to fully respond to previous accreditation recommendations. Previous resource allocation methods relied almost exclusively on prior year allocations being carried forward and provided minimal linkages between revenues and expenditures. The core principles supporting the current BAM, revised four times after its initial implementation, include:

Being simple and easy to understand,

<sup>&</sup>lt;sup>7</sup> In 2018/19, PCCD continues to use BAM that was updated in December 17, 2014. The District will update the 2014 edition in 2019/20.



- Remaining consistent with the state's SB361 funding model,
- Affording for financial stability,
- Specifying a reserve in accordance with Board policy,
- Providing clear accountability,
- Allowing for periodic review and revision,
- Utilizing conservative revenue projections,
- Maintaining autonomous decision-making at the college level,
- Supporting necessary centralized services, and
- Being responsive to the District's and colleges' planning processes.

BAM, a revenue-based funding model, allocates resources to the four colleges in a similar manner as received by the district. Overall, the District relies primarily on the general unrestricted fund revenues, which are distributed to the four colleges, the District Office, and centralized services. College allocations are adjusted up or down based on increases/decreases in their three-year rolling average numbers of FTES.

**Base Allocation**. Each college receives an annual base allocation. The base revenues for each college are the sum of the annual base allocation, credit base revenue and non-credit base revenue, and include revenues to be received from SCFF.

**Credit Base Revenue**. Credit Base Revenue equals the funded base credit FTES rate subject to cost of living adjustments (COLA) if funded by the State. To provide stability and aid in multi-year planning, funded credit FTES is based upon the three-year enrollment FTES average. This method assists in mitigating significant swings/shifts in credit FTES per college and associated resources.

**Non-Credit Base Revenue**. Non-credit base revenue shall be equal to the funded base non-credit FTES rate subject to COLA if funded by the State. To provide stability and aid in multi-year planning, funded non-credit FTES is also based upon the three-year enrollment FTES average with the goal of mitigating significant swings/shifts in non-credit FTES per college and associated resources.

**Unrestricted Lottery.** Projected revenue is distributed to the four colleges on a per-FTES basis.

**Apprenticeship**. Revenue is distributed to the colleges as earned and certified through hours of instruction.

Measure B Parcel Tax. Measure B is a special parcel tax measure approved by the voters. The approval provided the District with an annual parcel tax on all parcels located within the District's boundaries of \$48 per parcel per year for the Measure's duration. It is anticipated that annual receipts will be approximately \$7.5 million. The funding is restricted in nature and can only be used for maintaining core academic programs, such as Math, Science, and English; training students for successful careers; and preparing students to transfer to four-year universities. All monies collected are accounted for separately (Fund 12) and expended only for



those specified purposes above and allocated to the colleges in the manner consistent with BAM. The monies collected cannot be used to pay administrators' salaries or benefits nor will they be used to fund programs or purposes other than those listed above. The Parcel Tax has been reviewed at the close of the prior fiscal year as part of the closing process by the District Office of Finance and Administration. If the amount collected does not accurately reflect the projected budget amounts for the current fiscal year, the amount will be updated within the college allocations.

**Distribution of New Resources**. Distribution of new resources is first allocated to non-discretionary budgets and then to discretionary budgets. Non-discretionary budgets are those that support the salaries and related benefits of permanent positions within the funded budget. Discretionary budgets consist of hourly personnel, supplies, materials, services, and capital equipment budgets.

**Staffing - Faculty (Full-Time, Part-Time), Classified, and Administration.** Staffing budgets are funded within the allocation model as components of the respective college's and district's non-discretionary budgets.

**Regulatory Compliance.** PCCD's budget allocation meets regulatory compliance, including Full-time Faculty Obligated Number (FON), 50% Law, Student Fees, and Contracted District Audit Manual.

**Non-Resident Enrollment Fees**. The budgets attributed to revenues from out-of-state and international students are allocated to each college in proportion to the FTES generated at each college from the out-of-state and international students.

**Growth.** To the extent that new growth funds are provided by the State of California, growth will be allocated on the basis of FTES. The amount per college will be dependent upon generation of funded FTES and the achievement of productivity targets.

**Productivity.** Under the provisions of Senate Bill 361 (SB 361), state apportionment is primarily driven by FTES workload measure. One such workload measure used is productivity that is generally defined by the number of FTES generated per Full-Time Equivalent Faculty (FTEF). PCCD has set the productivity target of 17.5 FTES/FTEF for its four colleges. For any year in which the State funds growth, approximately one half (50%) of all growth dollars funded and received in the current fiscal year from the State is allocated to the four colleges in proportion to the FTES generated by that college to the District's total funded FTES, while the other 50% is allocated to the college(s) that meet or exceed established productivity targets.

**Regulatory Costs** – **Other Post-Employment Benefits (OPEB)**. Beginning fiscal year 2010/11, the District implemented, as a piece of the revised OPEB strategy, an OPEB charge of 12.5% to each position salary to be used to assist with funding the unfunded actuarial accrued liability of \$221 million (per Bartel and Associates' report dated 3/21/2011). The application of this employer paid benefit charge is consistent with guidance provided by both the United States



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Department of Education and the California Department of Education. The annual charge in 2018/19 of 7.5% is based upon an approved actuarial study and may fluctuate based upon revised actuarial studies.

Assessment for Centralized Services. Expenses for centralized services are allocated to each college, again based on the three-year rolling average of FTES. Some of these centralized services occur within the District service centers that provide the colleges and the District as a whole, support in functional areas that are specifically not located at the colleges, while other centralized services occur within centralized service centers – departments which are physically located at the respective colleges with personnel assigned, but for which the budgets have been centralized for cost efficiency and accountability purposes. In total, there are 18 centralized district services.

**Other Factors.** BAM also illustrates allocations for multi-year information technology (IT) expenditures, for facilities, and for maintenance and operation expenditures; it also describes the use of carryover, apportionment revenue adjustment, summer FTES, and how to shift resources among colleges. For details, please see PCCD BAM.



#### Chapter 3

# PCCD Five-Year Integrated Financial Plan: Background, Long-Term General Budget Assumptions, Budget Projection Methodology and Reduction Approach, and Incorporated Institutional Effectiveness and Resources Allocation

**Challenges.** PCCD's AFRs over the last three years have pointed out several major fiscal risks for the District. The evolving SCFF at the State level adds additional complexities when the District and its four colleges begin to develop or update their data-driven Plans in order to meet the requirements and increase revenues through enrollment, equity, and student success. To meet these challenges, through participatory governance, PCCD has initiated its first attempt to maintain a five-year financial stability and solvency, while anticipating further changes and endeavors.

#### **Background**

The Peralta Community College District, including Berkeley City College, College of Alameda, Laney College, and Merritt College, are accredited by the <u>Accrediting Commission for Community and Junior Colleges (ACCJC)</u>. The development of this Five-Year Integrated Financial Plan addresses the ACCJC's requirement for "<u>Institutional Fiscal Data and Updated Requirements for Evidentiary Documents.</u>" By developing a five-year financial plan, guided by the <u>12 Principles for Integrated Financial Planning</u>, and based upon six general budget assumptions listed below, PCCD also adheres to the accreditation standards informed by ACCJC.

Per adopted Board policy, PCCD and its four colleges are required to submit an Annual Financial Report (AFR), including the districtwide annual audit, to be reviewed and approved by its Board, and then submitted to ACCJC, Western Association of Schools and Colleges. The purpose of the AFR is to monitor the fiscal condition of Peralta Colleges in accordance with federal requirements and to enable ACCJC to identify financial risks at both the district and college levels. Based upon data submitted through the AFR, ACCJC assesses Peralta's institutional finances through a Composite Financial Index (CFI) using several major factors: Primary Reserve Ratio, Net Operating Revenue Ratio, salary and benefit percentages, enrollment changes, default rates on Federal Student Loans, audit reports, and other relevant financial information. After reviewing data in the PCCD's 2018 AFR, ACCJC requested the district develop a long-term financial plan in order to address several major financial risk factors. In response to this request, PCCD immediately answered this call for action.

The second main force behind the development of this Five-Year Plan is the pending budget Net Decrease that has been projected by PCCD's Office of Finance and Administration. Without any intervention, the District and its four colleges will experience a declining fund balance this year



and the next years to come. Over a period of two academic years (2016-2018), the enrollment at the four PCCD colleges failed to meet its FTES target. The net impact of this decline was a reduction of state apportionment funding of \$4.9 million. As a result of this decline in funding, the District froze \$4.5 million in vacancies during the current fiscal year (2018-2019) and has set an initial target of \$12 million for ongoing overall reductions. Furthermore, the District and the four colleges augmented the existing District participatory governance meetings to adopt an Integrated Financial Plan, 2019-2024, by May 2019. In order to tackle this funding decline, PCCD developed a multi-year projection of its Unrestricted General Fund from all potential revenues and obligated expenditures based upon 2018/19 known factors.

#### Fiscal Year 2019-2024 Budget Projection Methodology

The PCCD Office of Finance and Administration utilized a comprehensive methodology per the State's regulations and assumptions to generate its Five-Year Unrestricted General Fund Projections. It is an estimate and is based, in part, on the Governor's January 2019 Budget and SCFF Allocations. Please see the per-FTES and per-Headcount rate in the two spreadsheets below. As more detailed information is received from the Governor's Office and the State Chancellor's Office, these rates and assumptions will be adjusted accordingly.

| Basic Allocation (in Dollars) |        |            |         |        |
|-------------------------------|--------|------------|---------|--------|
|                               | Credit | Non Credit | Special |        |
| Year                          | FTES   | FTES       | Admit   | Total  |
| 2019-2020                     | 3,727  | 3,433      | 5,597   | 12,757 |
| 2020-2021                     | 3,208  | 3,525      | 5,747   | 12,480 |
| 2021-2022                     | 3,317  | 3,645      | 5,943   | 12,905 |
| 2022-2023                     | 3,317  | 3,645      | 5,943   | 12,905 |
| 2023-2024                     | 3,317  | 3,645      | 5,943   | 12,905 |

The rate is flat from 2022 through 2024 due to the State providing only three years of data. These numbers will adjust as more information is distributed.

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|                             | Student Center Funding Formula (Funding Rate) |         |         |         |         |         |
|-----------------------------|---|---------|---------|---------|---------|---------|
|                             | Factor  | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
|                             | Pell Grant Recipients                         | 943     | 968     | 1,001   | 1,001   | 1,001   |
|                             | AB540 Students                                | 943     | 968     | 1,001   | 1,001   | 1,001   |
|                             | California Promise Grant Recipients           | 943     | 968     | 1,001   | 1,001   | 1,001   |
|                             |   |         |         |         |         |         |
|                             | Associate Degree                              | 2,031   | 2,780   | 2,875   | 2,875   | 2,875   |
| ıts                         | Associate Degrees for Transfer                | 2,708   | 3,707   | 3,834   | 3,834   | 3,834   |
| den                         | Credit Certificates                           | 1,354   | 1,853   | 1,917   | 1,917   | 1,917   |
| Stu                         | Nine or More CTE Units                        | 677     | 927     | 958     | 958     | 958     |
| All Students                | Transfer                                      | 1,015   | 1,390   | 1,438   | 1,438   | 1,438   |
| 4                           | Transfer Level Math and English               | 1,354   | 1,853   | 1,917   | 1,917   | 1,917   |
|                             | Achieved Regional Living Wage                 | 677     | 927     | 958     | 958     | 958     |
|                             |   |         |         |         |         |         |
|                             | Associate Degree                              | 771     | 1,052   | 1,088   | 1,088   | 1,088   |
| + s                         | Associate Degrees for Transfer                | 1,028   | 1,403   | 1,451   | 1,451   | 1,451   |
| Pell Grant<br>Recipients    | Credit Certificates                           | 514     | 701     | 725     | 725     | 725     |
| 1G<br>ipi                   | Nine or More CTE Units                        | 257     | 351     | 363     | 363     | 363     |
| Pel<br>Rec                  | Transfer                                      | 385     | 526     | 544     | 544     | 544     |
|                             | Transfer Level Math and English               | 514     | 701     | 725     | 725     | 725     |
|                             | Achieved Regional Living Wage                 | 257     | 351     | 363     | 363     | 363     |
|                             |   |         |         |         |         |         |
|                             | Associate Degree                              | 514     | 701     | 725     | 725     | 725     |
| ant                         | Associate Degrees for Transfer                | 685     | 935     | 967     | 967     | 967     |
| Gr                          | Credit Certificates                           | 343     | 468     | 484     | 484     | 484     |
| Promise Grant<br>Recipients | Nine or More CTE Units                        | 171     | 234     | 242     | 242     | 242     |
| om<br>Rec                   | Transfer                                      | 257     | 351     | 363     | 363     | 363     |
| Pr                          | Transfer Level Math and English               | 343     | 468     | 484     | 484     | 484     |
|                             | Achieved Regional Living Wage                 | 171     | 234     | 242     | 242     | 242     |

Source: CCCCO.edu

**Five-Year Expenditure Reduction Approach**. Subsequently, the District identified an expenditure reduction approach. The five-year budget reduction was decided through the participatory governance process (PBC and PGC). The first part of the process was the commitment of the committee members to agree upon an adequate fund balance target for each year. It was decided to increase the fund balance from 5% (the state requirement) to 10%. The second step in the process was that committee members reviewed several different reduction scenarios and the majority voted on the following:

- 1) to allocate an additional 2% (roughly \$2 million annually) to the budget for contingency reserves.
- 2) to add the vacant positions of approximately \$4.5 million that were frozen in the FY2018-19 adopted budget back into the FY2019-20 budget.
- 3) to reduce \$8 million in FY2019-20
- 4) to reduce \$2.1 million in FY2023-24



The newly introduced <u>Student Centered Funding Formula (SCFF)</u> by the State is another main force behind the development of this Integrated Financial Plan. SCFF gradually shifts funding away from the current Base Allocation model that is primarily Resident Credit FTES-based to a funding formula including FTES as well as student equity and student success. In addition to the publication and implementation of SCFF, the bill<sup>8</sup> also requires the District to:

- Establish PCCD Student Success Goals that are aligned with the Vision for Success Goals, and
- Develop Comprehensive Institutional Plans that are aligned with PCCD/College Success Goals with the Annual Budget/SCFF.

The District and its four colleges have developed their first edition of a <u>Student Services</u> <u>Integrated Action Plan</u> – a joint comprehensive plan aligning Success Goals at the State, District and Colleges levels, with the Student Center Funding Formula. PCCD believes that through updating, upgrading and implementing strategies identified in its multiple Plans, it will increase its SCFF revenues. Table 4 presents a simple illustration of how SCFF success goals align with the goals and targets established by the District and its four colleges through their Plans.

Table 4
Success Goals at the State and District/College Levels
Aligning with Institutional Plans and SCFF

| SCFF Category   | PCCD and College Plans | Impact   |
|-----------------|------------------------|--|
| Base Allocation | FTES Target            | Increase overall FTES through establishing realistic |
|                 | Enrollment Management  | FTES targets, scaling CDCP noncredit and Special     |
|                 | Plan                   | Admits (SPX) offerings and through implementing      |
|                 |                        | effective recruitment and student persistence        |
|                 |                        | strategies as identified in Enrollment Management    |
|                 |                        | Plans.   |
| Supplemental    | FTES Target            | Increase the number of low-income students - Pell    |
| Allocation      | Enrollment Management  | Grant recipients, California College Promise Grant   |
|                 | Plan                   | recipients, and AB 540 students - through            |

<sup>&</sup>lt;sup>8</sup> EDUCATION CODE - EDC

TITLE 3. POSTSECONDARY EDUCATION [66000 - 101060]

(Title 3 enacted by Stats. 1976, Ch. 1010.)

DIVISION 7. COMMUNITY COLLEGES [70900 - 88933]

(Division 7 enacted by Stats. 1976, Ch. 1010.)

PART 50. FINANCE [84000 - 85304]

(Part 50 enacted by Stats. 1976, Ch. 1010.)

CHAPTER 5. Community College Apportionment [84750.5 - 84920]

(Chapter 5 repealed and added by Stats. 1979, Ch. 282.)

ARTICLE 2. Program-Based Funding [84750.4 - 84810.7]

(Heading of Article 2 renumbered from Article 2.5 by Stats. 1991, Ch. 1038, Sec. 11.)



|   |   | establishing a FTES Target and implementing Enrollment Management Plans.   |
|---|---|--|
| Student Equity<br>and Success<br>Allocation | Enrollment Management<br>Plans<br>Guided Pathways | PCCD's Enrollment Management Plans and Guided Pathways are designed to improve Success Measures as displayed in PCCD Success Outcome Metric. These two Plans have different focuses but complement each other. |

#### **Long-Term General Budget Assumptions**

- 1. While PCCD's Annual Budget (Tentative and Adopted) details yearly budget assumptions, the assumptions for this Five-Year Financial Plan remain general.
- 2. Ever-evolving and ever-changing will continue to be the nature of the financial outlooks worldwide, and at the national, state, and local levels.
- 3. The financial planning environment in the next five years will continue to be very fluid (e.g., resources, mission and vision, and legislative mandates).
- 4. National and state goals and policies for postsecondary education will increasingly emphasize degree and certificate completion, transfer to four-year universities, and reduction of achievement gaps between the main study body and targeted student populations.
- 5. To maintain long-term solvency and financial stability, PCCD will continue to implement and update its financial plans to increase revenues, reduce unnecessary operational expenditures, and apply sound financial management and improve budget administration.
- 6. Assumptions to be included in the Annual Budget over the next five years are estimates and are based, in part, on the Governor's January Budget Proposal, on historical fiscal trends at the district, including current year-to-date actuals, and on the most up-to-date budget allocation model (BAM).
- 7. Regardless of upcoming financial ebbs and flows, annual budget augmentation and/or reduction at all locations will be based upon prioritization through Program Review/APU and Program Improvement Objectives (PIOs)/Resource Requests to be submitted by the District Office and the four colleges, and reviewed and discussed by appropriate governance committees. PBIM will then forward its recommendations to the Chancellor and to be approved by the Board. The Annual Planning and Budget Calendar displays the process, submission and timelines.

#### **Integrated Institutional Effectiveness and Resource Allocation**

This Five-Year Financial Plan is not a stand-alone plan; it is linked and fully integrated with other major districtwide plans. Guided by its Mission, PCCD's planning, resource allocation, implementation, and evaluation occur on an ongoing basis through its participatory governance and operational structures in an incorporated and interrelated fashion. All of the District's key processes and resource allocation efforts center on producing, supporting, measuring, and/or continuously improving student learning at all levels of the district, from academic instruction





and student support services to planning and budgeting, facility management, learning resources, and technological infrastructure.

In order to ensure its effectiveness, PCCD assesses accomplishment of its Mission and goals through program review/annual program update (APU). It also evaluates goals and objectives (Education Master Plan<sup>9</sup>, Annual Strategic Goal/Strategic Plan), student learning outcomes and student achievement (IPEI Report, Annual ACCJC Report), and instructional programs and student learning support services (Annual Strategic Goals/Strategic Plan, and Education Master Plan). Aspects of these plans are supported and complemented by budget from general funds, restricted/categorical funds, and/or grants when approved and feasible. The District disaggregates and analyzes learning outcomes and achievements for student subpopulations. When performance gaps are identified, PCCD and its four colleges develop and implement strategies which may include allocation or reallocation of human, fiscal and other resources to mitigate those gaps and evaluate the efficacy of those strategies.

The Plans and evaluation findings are published online on the PCCD website. Once plans are executed, outcomes are assessed with summary reports and provided to the colleges, district, responsible offices in the state and federal government, and ACCJC. Both the District and the colleges utilize Success Outcome Indicators as the basis for future plan/program review and improvement. Plans and the implementation of the plans are aligned with State's Vision for Success Goals and PCCD's Strategic Goals, and are supported by budget where possible. Resource allocation is driven by financial forecasts, budgetary projections, and strategic allocation of available resources identified through the planning process.

PCCD's Five-Year Financial Plan has a major impact on all districtwide Plans related to Student Access, Equity, and Success. In September, 2018 PCCD held its annual PBIM Summit where the Strategic Goals were assessed along with the alignment of the Vision for Success. What resulted was a draft Vision Alignment that has yet to be discussed or approved with the Board of Trustees. A brief summary of the draft State Vision for Success Goals and PCCD Strategic Goals alignment with PCCD major plans/programs funding sources at both the district and college levels are listed below.

Educational Master Plan (BCC)
 Educational Master Plan (COA)
 Educational Master Plan (Laney)
 Educational Master Plan (Merritt)



| State Vision for Success Goals   | PCCD Strategic Goals   |
|--|--|
| Goal: Student Access, Transfer, and Co   | ompletion  |
| Completion Over five years, increase by at least 20 percent the number of CCC students annually who acquire associate degrees, credentials, certificates, or specific skill sets that prepare them for an in-demand job. | Advance Student Access, Equity and Success     Complete the development of OnePeralta in a timely manner so that it can be used to enhance both the student experience and employee effectiveness.     Implement a proactive ongoing technology Professional Development training to train all Information Technology (IT) staff users at every campus to stay current with technology.     Ensure the timely adoption of Guided Pathways and Starfish.     Work to improve and streamline the PCCD registration process by fall 2019.  Engage and Leverage Partners  Engage and Leverage Partners |
|  | Continue to work with CCC Technology Center and participate in project cohorts to adopt applications that support better student onboarding experience for little or no cost.  |
|  | Build Programs of Distinction  1. Complete the implementation of effective operational software applications by promoting user adoption (i.e.: 25Live; Office 365), as well as further develop Academic Student Support Programs, both online and face to face.  2. Adopt applications and tools to improve students "Moving In, Moving Through, and Moving On".   |
|  | Strengthen Accountability, Innovation and Collaboration  1. Based on assessment and planning, manage IT resources efficiently including: funding, human resources, and equipment.  |
|  | Develop and Manage Resources to Advance Our Mission  1. Reorganize existing IT resources, funding, and human resources  2. Improve operations, functionality, and communications from Finance, Human Resources, and IT.  |
| Over five years, increase by 35 percent  | Advance Student Access, Equity and Success   |
| the number of CCC students transferring annually to a UC or CSU.   | <ol> <li>Develop process for auto awarding degrees.</li> <li>Increase the number of ADT's (Associate Degree for Transfer) we offer.</li> </ol>   |
|  | Engage and Leverage Partners     Introduce courses that are more relevant in today's job market, e.g. Cyber Security/Cloud computing, by partnering with large companies.  |
|  | Build Programs of Distinction  1. Implement Guided Pathways effectively and in a collaborative way e.g., map the student experience using the Guided Pathways model  |
| Decrease the average number of units<br>accumulated by CCC students earning<br>associate degrees, from approximately<br>87 total units (the most recent system-  | Advance Student Access, Equity, and Success  1. Implement a degree planner and an audit system.  2. Ensure 100% of students have accurate SEPs (Student Educational Plan).   |
| wide average) to 79 total units—the average among the quintile of colleges showing the strongest performance on this measure.  | Build Programs of Distinction     Increase the frequency and consistency of District-wide professional development training for counselors and advisors.     Develop a Districtwide policy and procedures manual for Human Resources, Finance,   |
|  | IT, Facilities.  |
|  | Develop and Manage Resources to Advance Our Mission  1. Improve operations, functionality, and communications from and within Finance, Human   |
|  | Resources, and IT.   |





| Increase the percent of exiting CTE students who report being employed in their field of study, from the most recent statewide average of 60 percent to an improved rate of 69 percent—the average among the quintile of colleges showing the strongest performance on this measure.  | Advance Student Access, Equity, and Success  Deploy a student survey to assess student needs and preferences and use data to guide projects and activities.  Survey industry partners to assess the need and demand.  Engage and Leverage Partners  Leverage partnerships with local companies like Facebook, Apple, Google etc. to prepare students, acquire in-demand skills and/or internships.  Build Programs of Distinction  Offer flexible class schedules (when students need them) that allow students to complete certificate programs expeditiously.  |
|---|--|
| Reduce equity gaps across all of the above measures through faster improvements among traditionally underrepresented student groups, with the goal of cutting achievement gaps by 40 percent within 5 years and fully closing those achievement gaps within 10 years.  Reduce regional achievement gaps across all of the above measures through faster improvements among colleges located in regions with the lowest educational attainment of adults, with the ultimate goal of fully closing regional achievement gaps within 10 years. | Advance Student Access, Equity and Success  1. Adopt and integrate CCC Technology initiatives like MyPath to improve application process.  2. Implement technology and processes that increase FAFSA Application completion and shorter award time for Pell Grants and other funds.  3. Increase degree and certificate completion for underserved populations.  4. Conduct a Competitive Pay Analysis (Bay 10) to assess where our faculty and staff salaries fall in order for us to ensure the ability to hire skilled employees (districtwide competency hiring).  5. Create a succession plan to respond to employee retirement (knowledge share).  6. Develop a staffing plan that will maximize service coverage.  Engage and Leverage Partners  1. Continue to work with CCC Technology Center and participate in project cohorts to adopt applications that support better student onboarding experience for little or no cost.  2. Leverage other resources to address needs for coverage during Sheriff's shortfall.  3. Conduct fundraisers and leverage partnerships to address unmet maintenance and other discretionary needs.  Build Programs of Distinction  1. Partner with Sheriff's Department to offer safety-focused and disaster preparedness training. |
| Funding Sources   | Major PCCD Major Access, Equity, and Success Plans and Programs  |
| General Unrestricted<br>Funds/SCFF/General Restricted Funds   | Education Master Plan, Enrollment Management Plan, Guided Pathways, SSSP/Equity/Basic Skills (SEA), EOPS/CARE, CalWORKs, CTE/Perkins, DSPS, Financial Aid, California College Promise Grant, AB 540 students, Special Admit students, Technology Plan, Human Resource Plan, Facility Plan, and other Grant Funded Programs.  |
| General Restricted Funds/Grants   | EOPS/CARE, CalWORKs, CTE/Perkins, Financial Aid, DSPS, California College Promise Grant, AB 540 students, Special Admit students, and other Grant Funded Programs.   |
| Parcel Tax  | This funding is restricted in nature and can only be used for maintaining core academic programs, such as Math, Science, and English; training students for successful careers; and preparing students to transfer to four-year universities. The monies collected cannot be used to pay administrators' salaries or benefits, nor will they be used to fund programs or purposes other than those listed above.   |
| Annual Evaluation and Reporting   | PCCD Major Access, Equity, and Success Plans and Programs  |
| Annual ACCJC Repot, AFR, IEPI Report, PCCD Strategic Goals Assessment, PCCD Success Outcome Metric, Student Success Card, Accreditation, Program Review/APU Program Specific Annual Report,   | Education Master Plan, Enrollment Management Plan, Guided Pathways, Technology Plan, Human Resource Plan, Facility Plan, Financial Plan  EOPS/CARE, CalWORKs, CTE/Perkins, Financial Aid, DSPS, California College Promise   |
| Program Review/APU, Accreditation   | Grant, AB 540 students, Special Admit students, and other Grant Funded Programs  |



#### Chapter 4

### General Fund Revenues – 2017/18 Baseline and Five-Year Estimated Forecast for Unrestricted General Fund

**Challenges.** PCCD has had a history of borrowing, stability and restoration that along with setting high-unachievable FTES targets has impacted proper budget planning and enrollment management. In addition, the district only recently (2017) began developing a Strategic Enrollment Management (SEM) Plan and it was not fully integrated with college input. The colleges SEM plans were either brief, without benchmark and other data or didn't exist. In addition, all SEM Plans needed to be updated to address the SCFF. Improved data is also a critical element in need of ongoing attention. Access to data, data that will aid scheduling, and training on data analysis are all factors that will aid effective enrollment management. Meeting the demands of the new funding formula is critical as it directly determines the allocation for the district. As part of this requirement, PCCD needed to demonstrate a comprehensive plan that connects fiscal stability to SCFF results. The need for a student success infrastructure demands that PCCD ensure equitable access and success, answer how various completion goals will be met, determine how strategic enrollment plans will maximize the formula funding points system that prioritizes students who need the most support, identifies what technology and business practices are needed, and establishes a timeline for review. The aim is that the Infrastructure and related activities will counteract PCCD's continual challenges with achieving high student completion and transfer rates and align with the State Chancellors Vision for Success.

The PCCD Five-Year Financial Plan is an important document in communicating to the District's constituents, while it also describes one of the most significant responsibilities and requirements for a community college district. This Plan outlines and anticipates the utilization of available financial resources and serves as a planning document for the years to come. As the State dictates to a significant extent the manner of how funds are earned and expended, PCCD's Unrestricted General Fund Budget is almost entirely contingent upon the adoption of the <a href="State">State</a> Budget Act. PCCD's budget requirements and processes follow the guidelines as described in the <a href="California Code">California Code</a> of <a href="Regulations">Regulations</a> (CCR), beginning with 58300.

#### **Key Funding Source**

In August 2018, the State Chancellor Eloy Ortiz Oakley announced: "...California's state leaders have truly delivered on a promise to put students first and set an example for the rest of the nation by adopting a new funding formula that incentivizes student success..." Per EDUCATION CODE – EDC TITLE 3. POSTSECONDARY EDUCATION [66000 - 101060], this Student Centered Funding Formula (SCFF) generally uses three allocations:



- Base Allocation current factor (primarily credit FTES).
- Supplemental Allocation counts of low-income students, including Pell Grant recipients, California College Promise recipients, and AB 540 students, in the prior year.
- Student Success Allocation counts of outcomes related to the <u>Vision for Success</u>, with "premiums" for outcomes of low-income students.

Meanwhile, noncredit FTES would be funded at current rates, while all rates are calculated to provide a three-year transition.

Student Centered Funding Formula (SCFF)<sup>10</sup>

| District Code:   | 340                             | Peralta                       |     | g Formula (SCFF)** |     |        |     |         |     |         |  |
|--|---------------------------------|-------------------------------|-----|--------------------|-----|--------|-----|---------|-----|---------|--|
|  |                                 |                               |     |                    |     |        |     |         |     |         |  |
|  |                                 | Description                   |     | 2018-19            |     | 019-20 |     | 2020-21 |     | 2021-22 |  |
| Transiti   |                                 | COLA                          |     | 2.71%              |     | 2.57%  |     | 2.67%   |     | 3.42%   |  |
|  |                                 | Growth Target                 |     | 0.00%              |     | 0.00%  |     | 0.00%   |     | 0.00%   |  |
|  | _                               | Base Allocation               |     | 70%                |     | 65%    |     | 60%     |     | 60%     |  |
|  | State<br>Transition<br>Schedule | Supplemental Allocation       |     | 20%                |     | 20%    |     | 20%     |     | 20%     |  |
|  |                                 | Student Success Allocation    |     | 10%                |     | 15%    |     | 20%     |     | 20%     |  |
|  |                                 | Hold Harmless                 |     | 0%                 |     | 0%     |     | 0%      |     | 0%      |  |
| ı  |                                 | Traditional Credit            | \$  | 3,727              | \$  | 3,474  | \$  | 3,208   | \$  | 3,317   |  |
|  | Credit FTES                     | Special Admit                 | \$  | 5,457              |     | 5,597  | Ι.  |         | •   | 5,943   |  |
|  | Oreakt 120                      | Incarcerated Credit           | \$  | 5,457              | -   | 5,597  |     |         |     | 5,943   |  |
| Base   |                                 |                               | *   | 0,701              | •   | 0,001  | . * | 0,171   | *   | 0,040   |  |
|  | Nine Condit                     | Traditional Non-Credit        | \$  | 3,347              | \$  | 3,433  | \$  | 3,525   | \$  | 3,645   |  |
|  | Non-Credit<br>FTES              | CDCP                          | \$  | 5,457              | \$  | 5,597  | \$  | 5,747   | \$  | 5,943   |  |
|  | 1120                            | Incarcerated Non-Credit       | \$  | 3,347              | \$  | 3,433  | \$  | 3,525   | \$  | 3,645   |  |
| Cunniam ant  |                                 | Pell Recipient                | \$  | 919                | \$  | 943    | \$  | 968     | \$  | 1,001   |  |
| Supplement<br>al   | Headcounts                      | Fee Waiver §76300 Recipient   | \$  | 919                | •   | 943    |     |         |     | 1,001   |  |
| Allocation   | rieadoodiks                     | Promise Recipient             | \$  | 919                | -   | 943    |     |         |     | 1,001   |  |
| I  |                                 | Tomise Fleoipient             | *   | 313                | *   | 313    | : * | 300     | *   | 1,001   |  |
| Student Success Allocation  Federal Pell Grant Recipient Students  Fee Waiver \$76300 Recipient Students |                                 | Associate Degrees             | \$  | 1,320              | \$  | 2,031  | \$  | 2,780   | \$  | 2,875   |  |
|  | All Students                    | AD-Ts                         | \$  | 1,760              | \$  | 2,708  | \$  | 3,707   | \$  | 3,834   |  |
|  |                                 | Credit Certificates           | \$  | 880                | \$  | 1,354  | \$  | 1,853   | \$  | 1,917   |  |
|  |                                 | Nine or More CTE Units        | \$  | 440                | \$  | 677    | \$  | 927     | \$  | 958     |  |
|  |                                 | Transfer                      | \$  | 660                | \$  | 1,015  | \$  | 1,390   | \$  | 1,438   |  |
|  |                                 | Transfer Level Math & English | \$  | 880                | \$  | 1,354  | \$  | 1,853   | \$  | 1,917   |  |
|  |                                 | Regional Living Wage          | \$  | 440                | \$  | 677    | \$  | 927     | \$  | 958     |  |
|  | Federal Pell                    | Associate Degrees             | \$  | 500                | •   | 771    | \$  |         |     | 1,088   |  |
|  |                                 | AD-Ts                         | \$  | 666                |     | 1,028  |     |         |     | 1,451   |  |
|  |                                 | Credit Certificates           | \$  | 333                |     | 514    | \$  |         | •   | 725     |  |
|  |                                 | Nine or More CTE Units        | \$  | 167                | -   | 257    | \$  |         |     | 363     |  |
|  | Students                        | Transfer                      | \$  | 250                | •   | 385    |     |         | •   | 544     |  |
|  |                                 | Transfer Level Math & English | \$  | 333                | •   | 514    |     |         |     | 725     |  |
|  |                                 | Regional Living Wage          | \$  | 167                |     | 257    | \$  | :       |     | 363     |  |
|  |                                 | Associate Degrees             | \$  | 333                | \$  | 514    | \$  | 701     | \$  | 725     |  |
|  |                                 | AD-Ts                         | \$  | 444                | \$  | 685    | \$  | 935     | \$  | 967     |  |
|  |                                 | Credit Certificates           | \$  | 222                | \$  | 343    | \$  | 468     | \$  | 484     |  |
|  |                                 | Nine or More CTE Units        | \$  | 111                | •   | 171    |     |         |     | 242     |  |
|  | Transfer                        | \$                            | 167 | •                  | 257 | \$     |     | •       | 363 |         |  |
|  |                                 | Transfer Level Math & English | \$  | 222                | \$  | 343    | \$  | 468     | \$  | 484     |  |
|  |                                 | Regional Living Wage          | \$  | 111                | \$  | 171    | \$  | 234     | \$  | 242     |  |

<sup>&</sup>lt;sup>10</sup> These totals will be adjusted by the changes in the cost-of-living in those years. The amounts will be calculated based on the numbers of colleges and comprehensive centers consistent with the current formula.

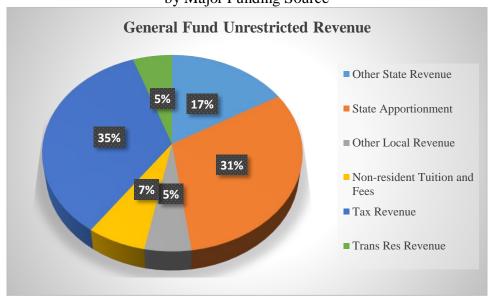


#### 2017/18 Fund Analysis

Unrestricted General Fund Revenue. The 2017/18 total Unrestricted General Revenue received from all sources totaled \$149,151,135. Chart 3 below displays major revenue sources.

PCCD 2017/18 Total Unrestricted/General Fund Revenues (\$149,151,135) by Major Funding Source

Chart 3



Source: PCCD 2018-19 Adopted Budget

Base Allocation: In-state Credit FTES. In 2017/18, PCCD received \$51,960,446 (35%) from local tax, while the estimated amount for 2018/19 will be increased to \$54,860,408. The amount of state apportionments ranked the second highest of all Unrestricted General Fund revenue sources, representing 31% of the total revenue. In-state residents' credit FTES is the primary workload measure used by the state to determine how much apportionment revenue a community college district receives. The amount of the State general apportionment received by PCCD depends on the number of FTES generated and reported to the State from prior year, less amounts received from non-resident tuition and fees (\$9,991,311 in 2017/18) and local property taxes. However, if the amount of the latter two revenues increases, it would lead to the decrease in apportionment revenue.

Other unrestricted general fund revenue sources include state revenues other than apportionment (17%), local revenues less tax and tuition/fees (5%), non-resident tuition and fees (7%), and Trans Res Revenue (5%). With the exception of interest income, the majority of PCCD's revenue received is to support the district's instruction.

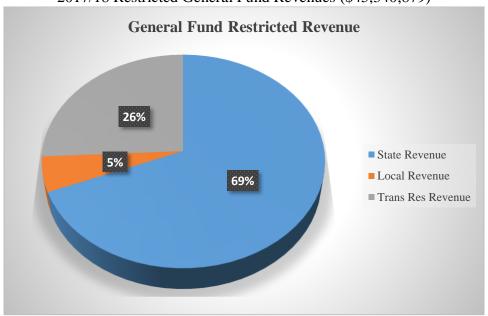
4.17.19



**Restricted General Funding Sources.** There are mainly three sources for the Restricted Funding: state (69%), local (26%), and Trans Res Revenue (5%). In 2017/18, PCCD received a total of \$45,340,879 from all of these resources combined (Chart 4).

2017/18 Restricted General Fund Revenues (\$45,340,879)

Chart 4



Bond and Parcel Tax Measures.<sup>11</sup> PCCD has two Bond Funds: Measure A and Measure E, and one Measure B Parcel Tax. While the \$390 million Measure A Bond passed on June 6, 2006, with one of the highest support rates for a community college bond measure in the state, in November 2018, northern Alameda County voters continued to trust and support PCCD's Mission by passing Measure G - PCCD's \$800 million bond proposal. Voters also approved Measure E, extending the current parcel tax (\$48 per parcel) to supplement funding for core academic programs at the Peralta Colleges. These Measures have been assisting and will continue to assist PCCD in improving the quality of its academic and career education, renovating aging classrooms, building new science and technology labs and modernizing facilities that are decades old, all so that the Peralta Colleges can continue to provide a first-rate educational environment for the students in PCCD's service area. PCCD's budget development activities, including all of its newly constructed facilities funded by Bond and Parcel Tax, will

<sup>&</sup>lt;sup>11</sup> PCCD maintains its Bond and Parcel Tax Measures by the following Financial Planning Principles:

<sup>2.</sup> Each district will adequately safeguard and manage district assets to ensure the ongoing effective operations of the district. Management will maintain adequate cash reserves, implement and maintain effective internal controls, determine sources of revenues prior to making short-term and long-term commitments, and establish a plan for the repair and replacement of equipment and facilities.

<sup>10.</sup> District management will have a process to evaluate significant changes in the fiscal environment and make necessary, timely, financial and educational adjustments.



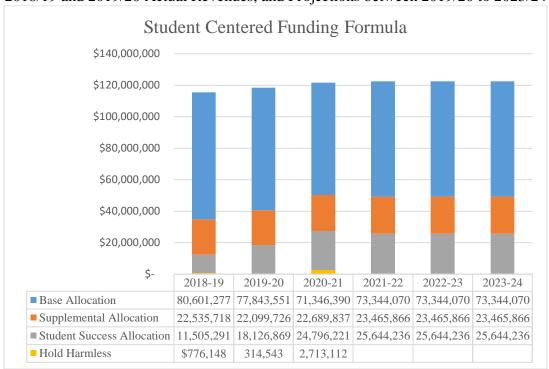
continue to take total cost of ownership into consideration. The Facility Plans at all four colleges are up-to-date.  $^{12}$ 

#### **Five-Year Estimated Revenue Forecast**

SCFF 2017/18 to 2021/22. Based upon SCFF published by the State Chancellor's Office, PCCD made a multi-year projection of the SCFF revenue to be received from the State, as illustrated in Chart 5 below. The Office of Finance and Administration and Academic Affairs generated the Five-Year SCFF Revenue Projections with data from the colleges to facilitate PCCD's decision-making regarding how it could further accomplish its Mission through personnel management, strategic planning, budgeting obligated expenses, and maintaining positive cash flow, in order to improve efficiencies and accountability. Data from year 2018/19-2019/20 are actuals, 2020/21 are based on the FCMAT State Simulator and colleges projections and the remaining years are projections based on budget assumptions.

SCFF Funding by Component, 2018/19 and 2019/20 Actual Revenues, and Projections between 2019/20 to 2023/24

Chart 5



<sup>&</sup>lt;sup>12</sup> Berkeley City College Facilities Master Plan, COA Five-Year Construction Plan, Laney College Facilities and Technology Plan, Merritt College Facilities Master Plan.



**Total Unrestricted General Fund Forecast.** To take one step further, PCCD developed a multi-year projection of its Unrestricted General Fund from all potential revenues and obligated expenditures based upon 2018/19 known factors. As shown in Table 5 below, if without any intervention, PCCD will experience budget Net Decrease in 2018/19 as well as in three of the next five years.

Unrestricted General Fund
Five-Year Budget and Expenditure Projections

Table 5

|               | Budget<br>Revision | Projections    | Projections    | Projections    | Projections   | Projections    |
|---------------|--------------------|----------------|----------------|----------------|---------------|----------------|
|               | 2018-2019          | 2019-2020      | 2020-2021      | 2021-2022      | 2022-2023     | 2023-2024      |
| Total         |                    |                |                |                |               |                |
| Revenues      | \$152,684,908      | \$ 152,551,189 | \$ 155,223,755 | \$ 157,685,439 | \$157,685,439 | \$157,685,439  |
| Total         |                    |                |                |                |               |                |
| Expenses:     | \$153,655,564      | \$ 152,042,828 | \$ 156,647,312 | \$ 157,495,189 | \$157,991,296 | \$163,135,129  |
|               |                    |                |                |                |               |                |
| Beginning     |                    |                |                |                |               |                |
| Fund Balance: | \$ 13,836,913      | \$ 12,866,257  | \$ 13,374,617  | \$ 11,951,060  | \$ 12,141,310 | \$ 11,835,453  |
| Net Increase  |                    |                |                |                |               |                |
| (Decrease)    | \$ (970,656)       | \$ 508,361     | \$ (1,423,557) | \$ 190,250     | \$ (305,857)  | \$ (5,449,690) |
| Audit         |                    |                |                |                |               |                |
| Adjustment    | \$ -               | \$ -           | \$ -           | \$ -           | \$ -          | \$ -           |
| Ending Fund   |                    |                |                |                |               |                |
| Balance:      | \$ 12,866,257      | \$ 13,374,617  | \$ 11,951,060  | \$ 12,141,310  | \$ 11,835,453 | \$ 6,385,763   |
| Fund Balance  |                    |                |                | ·              |               |                |
| <b>%</b>      | 8.37%              | 8.80%          | 7.63%          | 7.71%          | 7.49%         | 3.91%          |

#### **Strengths and Weaknesses**

Strengths: Devoted Faculty and Staff

Robust Guided Pathway Plans

**Updated Enrollment Management Plans** 

Weaknesses: Declining Credit FTES

Low Operating Revenue

Committed Actions:<sup>13</sup> Increasing Revenues – PCCD plans to increase its revenue from the State through:

<sup>&</sup>lt;sup>13</sup> PCCD develops Committed Actions by following Financial Planning Principles including:

<sup>10.</sup> District management will have a process to evaluate significant changes in the fiscal environment and make necessary, timely, financial and educational adjustments.

<sup>11.</sup> District financial planning will include both short-term and long-term goals and objectives, and broad-based input, and will be coordinated with district educational planning.



4.17.19



- Establishing realistic FTES targets,
- Updating, upgrading, and implementing Enrollment Management Plans at both the district and the college levels, and
- Establishing and implementing a Student Success Infrastructure Plan in order to earn the highest possible amount of revenues through the new SCFF.

#### **Committed Action: Establishing Realistic FTES Target.**

#### PCCD Strategic Goals:

- o Advance Student Access, Equity, and Success
- o Engage and Leverage Partners
- o Build Programs of Distinction
- o Strengthen Accountability, Innovation and Collaboration

**Committed Action: FTES Target.** Efforts to achieve annual FTES targets to be evaluated three times per academic year for fall, spring and summer to assess effectiveness of enrollment management strategies.

Responsible Lead: VCAA, VC of Finance and Administration, College Presidents, College Vice Presidents

#### **Analysis**

Establishing FTES Target. On an annual basis, the Districtwide FTES and FTEF target is set. This is done each October in alignment with the Planning and Budget Timeline. The target is established through data driven conversations between the Offices of Academic Affairs and Finance and Administration. Data considered includes three-year enrollment numbers per college, productivity trends, State initiatives and various fiscal resources. Upon agreement, the Vice Chancellor of Academic Affairs presents the draft target to the College Presidents for feedback, in which case adjustments may occur. The agreed-upon draft target is then reviewed by the Chancellor who has the final approval. The Target, once set, is presented to the appropriate District participatory governance committees, including District Academic Senate, District Academic Affairs and Student Services Committee, Planning and Budgeting Committee and the Participatory Governance Committee. It is also emailed to all faculty. During the 2017/8 academic year the decision was made to establish a target that was more realistic i.e. closer to the actuals. This decision was the result of conversations with the Presidents, Vice Presidents of Instruction and Finance as a means of addressing the challenges in reaching targets that were too high and unrealistic in achieving. For example, the 2017/8 target was 20,000 Residential FTES when the actuals were roughly 17,000. The gap made it difficult for instructional administration to plan, build a sound schedule and make decisions about cutting low enrolled courses.

However, due to the significant decrease in FTES from 21,498 in AY15/16 to 20,231 in AY16/17, the District and the colleges began to engage in proactive enrollment management



practices in 2017/2018. At some of the districtwide and college meetings held throughout the year, a review of FTES data and respective budgets occurred. Examples of meetings include District Academic Affairs and Student Services Committee (DAASSC), Planning and Budget Council (PBC) and the Participatory Governance Council (PGC). Beginning in 2018-2019, the District adjusted Full Time Equivalent Faculty (FTEF) allocations and annual targets to account for the decreasing enrollment. For example, through participatory governance, PCCD adjusted the number of course sections offered districtwide from 2,222 down to 2,145, and FTEF from 564.18 to 544.28. FTES has been retargeted to reflect a more attainable number than before for the District as noted in the 2019-2020 Target, established in October 2018, in accordance with the PCCD participatory governance timeline. Each college has engaged directly in annual planning and scheduling based on student need and historical data on enrollment, productivity – FTES/FTEF, and FTEF allocations.

### Committed Action: Developing, Updating, and Implementing Enrollment Management Plans

#### PCCD Strategic Goals:

- o Advance Student Access, Equity, and Success
- o Engage and Leverage Partners
- o Build Programs of Distinction
- o Strengthen Accountability, Innovation and Collaboration
- Develop and Manage Resources to Advance Our Mission

**Committed Action: Enrollment Management Plan.** Enrollment Management Plan to be evaluated, updated, and upgraded at least annually at both the college and district levels.

PCCD has a draft districtwide Enrollment Management Plan that was developed based upon a thorough <u>Enrollment Trend Analysis</u> and an <u>Environmental Scan</u>. Out of these effort, the <u>District Enrollment Management Committee</u> (EM) met monthly during the 2017/8 academic year and published its meeting <u>agenda and minutes</u> online.

While the District Enrollment Management Committee (EM) was effective in producing a vetted draft plan, the committee had difficulty finding purpose in an ongoing manner and thus the decision was made to integrate this committee into the DAASSC committee. The agreed upon idea was to have regular updates and data driven discussions on enrollment and status of achievement towards targets. The colleges formed committees or utilized existing committees to write or update their individual up-to-date Plans. Each Plan has been approved by their respective participatory governance committees (March-April, 2019): <a href="COA Enrollment Management Plan">COA Enrollment Management Plan</a>, <a href="Merritt College Enrollment Management Plan">Merritt College Enrollment Management Plan</a>, <a href="Merritt College Enrollment Management Plan">Merritt College Enrollment Management Plan</a> and <a href="Laney College Enrollment Management Plan">Laney College Enrollment Management Plan</a> so that this plan was integrated from the colleges up.

Responsible Leads: Responsible Leads: VCAA, VCSS, VPIs, VPSS, College Presidents

#### **Analysis**





**Updating and Upgrading Enrollment Management Plans.** Since the completion of the ACCJC Midterm Report in 2016, PCCD has engaged in developing and implementing improved enrollment strategies. Evidence is noted in the draft District Strategic Enrollment Management Plan (SEM), a Plan that is in alignment with College Strategic Enrollment Management Plans, and vice versa.

District Strategic Enrollment Management Plan, 2019-2024. The draft District Strategic Enrollment Plan (SEM) was developed, vetted, and discussed during districtwide participatory governance committee meetings in 2017/2018 and updated in April 2019. It is currently in draft form and will be reviewed by the participatory governance process beginning in fall, 2019. The original planning process was led by RP Group consultants, based on an environmental scan and PCCD student data. The District SEM Plan includes measurable goals and strategies to address enrollment trends. In the SEM Plan, all areas of enrollment management are addressed including marketing, student centered scheduling, best practices in student services, the relationship between facilities and the student experience, technology enhancements to meet student needs and includes discussions on maximizing international student enrollment and key community and employer partnerships. Several aspects of the SEM Plan have already been implemented in the 2018-19 academic year resulting in an increased enrollment in Distance Education (35% increase in enrollment from fall 2016 to fall 2018), and Special Admit (35% increase from 138.80 FTES in fall 2016 to 187.70 FTES in fall 2018). Career Development and College Preparation (CDCP) Noncredit Certificates grew from 2 in fall 2017 to 11 in fall 2018, while an additional 18 Certificates await for State approval. Moreover, the PCCD Distance Education Committee Plan was approved through participatory governance in spring 2018. The budget request within the DE Plan will be discussed through the APU process and has thus not been approved. The PCCD Noncredit Plan is currently being vetted with an anticipated approval in spring 2019. PCCD has recently updated the District SEM Plan to address recently passed legislation and other state initiatives, such as the SCFF, Student Equity and Achievement (SEA), AB 705, and Guided Pathways, with an estimated completion date of March 2019.

The Strategic Enrollment Management Plans at the Four Colleges. Through participatory process, all four PCCD Colleges have updated their Enrollment Management Plans that are designed to address new state legislation and initiatives. These Plans are student centered, and college and program focused.

Proactive outreach activities include broadly marketing academic and CTE programs and support services to local community agencies and groups, middle and high schools, mental health and literacy facilities, adult education schools, worship locations, community events, etc. Ads are being placed on BART and AC Transit buses, and broadcasted through radio stations. In-reach events include conducting financial aid workshops, assisting students in completing their education plans (SEPs), increasing both numbers and service hours of tutoring services online as well as in person, and streamlining operations and aligning service hours across all essential intake support services areas.





It is noteworthy that increasing the use of Open Education Resources (OER), "Zero Textbook Cost" or "Minimum Textbook Cost" will significantly eliminate barriers to student success.

In addition, PCCD is working to offer course scheduling based upon student demand (e.g., day/evening/weekend, short-term, summer, winter/spring intersession, online/hybrid and inperson, CTE, transfer) that are tailored for traditional college students, concurrent high school students, returning adults, and out-of-state and international students. This means that the four colleges aim to effectively deliver their courses/programs and support services to the diverse student bodies locally, nationally, and internationally. Needless to say, the Guided Pathways will provide students with clear roadmaps so that PCCD students can reach their goals in a timely fashion.

The four colleges are also developing or enhancing their full-service Career Centers with the capacity to not only provide on-site advising, but also follow-up services for job applications and employment placements. The Center staff may include job developers who maintain close contacts with local labor markets and employers.

In spite of the recent decline in resident enrollment, these strategies may have assisted PCCD in recruiting and retaining more international students. The increased revenue from the international student tuition, \$2.4 Million or 34% between 16/17 and 18/19, may serve as a solid evidence.

**Data:** Access, Training and Quality. The Office of Institutional Research (IR) developed a highly effective self-service BI (Business Intelligence) data tool that provides information on several aspects of enrollment (district, college and subject level), student demographics, faculty data and more. The initial idea was to give access to college administration and some faculty leads. However, the licenses for this tool are costly and charged on a per user rate and thus is not available to everyone. Although not as readily used, all staff however, do have access to the PeopleSoft query manager for their day to day operational reporting needs. Due to the high demand for BI access, district IT made the decision to purchase Power BI which was much more affordable and thus allows for greater access. Currently, 381 staff (including faculty Department Chairs) have Power BI access.

Although an increase to access has occurred, challenges still exist in that not all faculty and staff have access. As a result the IR staff began building data dashboards that are accessible to anyone (including the public), maintain compliance with FERPA and consist of the most commonly requested data such as enrollment, retention and success. These dashboards are located on the IR Website under "Announcements".

IR is continuing to publish additional dashboards to make more data accessible. However, what has been evident for many years is the need for faculty and staff training on how to analyze and interpret data. Without this the IR Office will continue to receive concerns about accuracy when the majority of time accuracy is not the issue, it is proper analysis. This being said, there are data



quality issues in some areas especially in Student Services. The majority of the special and grant funded programs report directly to the State and the District Office doesn't receive this data. This is a critical loss of information because special programs tend to have higher rates of retention, persistence and success. Without the availability of the data district wide an opportunity for discuss on PCCD best practices is lost this is especially critical in lieu of the SCFF where success metrics impact apportionment. Data quality issues also exist in in IT related processes that impact data. For example, there is a need for data validation capability at each point of entry so that when a user enters invalid date, they are prompted to re-enter the correct data.

Last, but central is the issue of staffing and capacity. The District IR Office has been without a direct supervisor for over three years and has been assigned to different areas several times. In addition, currently only two of the four colleges have campus researchers putting strain on the district IR staff who fill in the gap.

### Committed Action: Establishing a Student Success Infrastructure Plan to comply with the Student Centered Funding Formula as announced by the State Chancellor's Office.

PCCD Strategic Goals:

- Advance Student Access, Equity, and Success
- Engage and Leverage Partners
- o Build Programs of Distinction
- Strengthen Accountability, Innovation and Collaboration
- Develop and Manage Resources to Advance Our Mission

**Action: Staff Development.** To master PCCD's Efficacy for Success - the Student Success Infrastructure - with a thorough understanding of the SCFF, all involved PCCD staff and Board members will participate in the Webinar Series offered by CCCCO Division of Finance, in addition to other districtwide or college trainings. All involved PCCD members will also become familiar with the California Community Colleges Vision for Success. Diving into SCFF Data Dive-Deep will assist PCCD members in comprehending how the fund allocations are calculated and actions the District can take to maintain or earn more revenues in future years.

**Action: Program Review/APU**. To enhance/retrofit the foundation of PCCD Efficacy for Success, the District and its four colleges will incorporate success outcome measures at both the state and the district levels, when appropriate, into program review/APU, so that all involved offices and services can assess their progress toward achieving these outcome goals annually.

**Action: System-wide Coordination.** At both the district and college levels, leaders of the Efficacy will collaborate with each other by conducting institutional activities and communications with the purpose of enhancing efficiency and effectiveness.

**Action: Success Outcome Measure Assessment and Reporting.** Guided Pathways, Enrollment Management Plan, Distant Education Plan and other programs and plans share





similar success outcome measures, e.g., transfer and certificate or degree completion. The PCCD internal outcome measures are assessed and reported annually through program review/APU, PBIM Summit, and other regular reporting mechanisms. Milestones and accomplishments will be published on the College and/or District Homepages. Externally, the four colleges submit evidence of progress and achievement annually to the State Chancellor's Office. The numbers of students served are collected from the colleges and submitted to the State Chancellor's Office through Management Information System (MIS) four times a year. In addition, completion and success data are submitted to ACCJC through Annual ACCJC Report and CCCCO's Institutional Effectiveness Partner Initiative (IEPI) Report. These success outcome measures are also calculated and published regularly by the State Chancellor's Office Data Mart - Outcomes, as well as Student Success Scorecard.

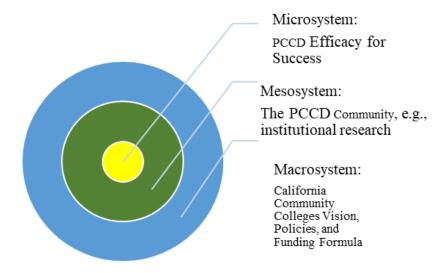
Action: Improving Access, Training, Staffing and Accuracy of Data. Filling vacant college and District positions in IR is key to the addressing the ongoing needs for quality research, analysis and data driven decision making. This includes updating business and IT related processes that impact data quality, working with subject experts to verify data accuracy, providing ongoing data analysis training, adding additional dashboards, investing in infrastructure and more. Upon hiring a District lead in this unit, PCCD will produce an IR Plan to assist in short and long range planning.

Responsible Leads: VCAA, VCSS, VC of Finance and Administration, College Presidents, VPIs, VPSSs.



#### **Analysis**

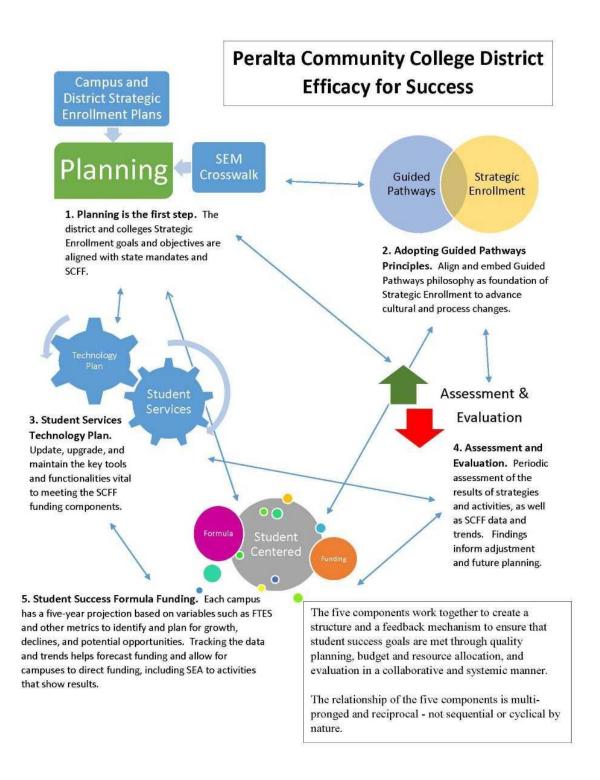
The Ecological System of the PCCD Student Success Infrastructure.<sup>14</sup> The Microsystem, PCCD Efficacy for Success – the District's Student Success Infrastructure – is in the center of its surrounding ecological system with the PCCD community being the Mesosystem interacting with the Macrosystem: California Community Colleges Vision, Policies, and SCFF.



<sup>&</sup>lt;sup>14</sup> PCCD reviewed the Ecological Systems Theory developed by Bronfenbrenner & Morris, and adopted a simplified model to address its Student Success Infrastructure Plan.



#### PCCD Efficacy for Success<sup>15</sup>







Many components of the infrastructure needed for PCCD Efficacy for Success to become established and grow already exist or are emerging at the state, district, college, and program levels. These necessary components include basic underlying framework of policies, financial and human resources, technology, research and planning, organizational structures, and communication channels.

#### Five Major Contributors to PCCD Efficacy for Success

1. <u>Student Services Integrated Action Plan</u> Student success is a priority at Peralta Community College District. The District and each campus' Education Master, Strategic Enrollment, Distance Education, and other Plans are being aligned to the *Vision for Success* goals in order to address the challenges that students face, to become more responsive to the success initiatives set out by the State Chancellor's Office, and to identify areas of growth to maximize the new SCFF Allocation.

In ensuring students are on track to complete their educational goals in a timely manner, the SEM Crosswalk for each campus was created to identify how goals and objectives, strategies and activities, and expected outcomes utilize best practices and strategies to support the Student Equity and Achievement Program (SEA) and SCFF. In addition, these alignments demonstrate the interconnectedness of state initiatives and new funding methodology, through PCCD Success Outcome Metric <sup>16</sup>, in the effort to promote access, close achievement gaps, create more opportunities for workforce training, and increase degree completion and transfer for all students. In short, this Crosswalk serves as an enrollment management blueprint for alignment, planning, and evaluation.

One of the areas of opportunity for PCCD is in Distance Education. Building on the District's strategic planning work, PCCD's Distance Education (DE) Plan is based on guiding principles for learners and equity, and outlines goals and related projects to increase

- online student retention and success rates,
- the number and quality of resources and services for student learning support, and
- the number of courses that meet guidelines for quality, consistency, and accessibility.

This plan informs the campus goals and activities that support student success and growth in distance education enrollment.

<sup>&</sup>lt;sup>15</sup> The District applied Albert Bandura's Self Efficacy Theory to address its Efficacy for Success.

<sup>&</sup>lt;sup>16</sup> PCCD's Success Outcome Metric. In fall 2018, District Academic Affairs provided a multi-year instrument based on the SCFF in alignment with District's targets for growth. This instrument includes goals to increase growth in the Base, Supplemental, and Student Success Allocations. The four colleges and the District Office are utilizing this instrument to engage faculty in conversations about growth in relation to the new funding formula. Furthermore, this instrument has been utilized in participatory governance committee meetings.



**2. Guided Pathways Alignment.** The main purpose of the Guided Pathways<sup>17</sup> is to create the environment where best practices support and ensure students are on track to meet their educational goals with well-designed academic programs and wrap around support services that take into account a holistic view of the student. The four pillars of Guided Pathways are "Clarify the Path", "Enter the Path", "Stay on the Path", and "Ensure Learning".

All four PCCD colleges are in a five-year adoption plan of Guided Pathways and have annual work plans in place on the campuses; Guided Pathways Year One (BCC), Guided Pathways Year One (COA), Guided Pathways Year One (Laney), Guided Pathways Year One (Merritt) The colleges have taken an integrated, system-wide approach to student success, driven by evidence and intently focused on helping students move from entry to attainment of their educational and employment goals. For example, the colleges have begun to create new and/or to revise existing career exploration across the curriculum to be aligned with students' interest areas, so that students do not have to go through a maze in order to identify a major and to reach their college goals. Colleges document their activities through integrated and equity plans with an annual report documenting progress and program evaluation submitted to the state.

The Guided Pathways Alignment details how Guided Pathways and Strategic Enrollment Plans share common philosophy to shift the culture at the campuses and district to one that is focused on student success. In addition, it highlights how Guided Pathways work should underpin enrollment planning in the student success paradigm shift and lead to meeting enrollment goals and other metrics. Below is an example of this alignment:

- Purpose Both Guided Pathways and Strategic Enrollment Plans focus on improving and optimizing student success.
- Principles Both Guided Pathways and Strategic Enrollment Plans ensure equitable access and student outcomes.
- Approach Both Guided Pathways and Strategic Enrollment Plans take the holistic approach in student needs and in creating integrated systems.

https://www.berkeleycitycollege.edu/wp/prm/files/2018/03/BerkeleyCityCollege Self-Assessment CCCGuidedPathways DRAFTNov28-2.pdf

COA Guided Pathway Homepage <a href="https://alameda.peralta.edu/institutional-effectiveness/guided-pathways/">https://alameda.peralta.edu/institutional-effectiveness/guided-pathways/</a>
Laney Guided Pathways Homepage <a href="https://laney.edu/foundation-skills/laney-college-first-year-pathways-peralta.edu/foundation-skills/laney-first-year-pathways-peralta.edu/foundation-skill

 $Laney\ Guided\ Pathways\ Homepage\ \underline{https://laney.edu/foundation-skills/laney-college-first-year-pathways-programs/}\\ Merritt\ Guided\ Pathways\ \underline{http://www.merritt.edu/wp/guidedpathways/}$ 

<sup>&</sup>lt;sup>17</sup>BCC Guided Pathways Work Plan <a href="https://www.berkeleycitycollege.edu/wp/prm/files/2018/03/2018-19-Work-Plan-Items-1-2-and-10.pdf">https://www.berkeleycitycollege.edu/wp/prm/files/2018/03/2018-19-Work-Plan-Items-1-2-and-10.pdf</a>

 $BCC\ Guided\ Pathways\ PowerPoint\ \underline{www.berkeleycitycollege.edu/.../BCC-\textbf{Guided-Pathways-Spring-}2018-3-8-18-FINAL.pptx}$ 

BCC Guided Pathways Self Assessment Tool



- Structure Both Guided Pathways and Strategic Enrollment Plans are mission-driven, decisions are data-informed, and the work is collaborative at all levels, with the inclusion of the student voice.
- **3. Student Services Technology Plan.** The District has been plagued with years of inadequate Information Technology (IT) infrastructure and services because it did not fully implement the full functionalities of People Soft. This has hampered our processes in all areas making it difficult to implement new procedures to serve the Peralta community better. In spite of these challenges efforts are underway to improve the student experience and make processes efficient in collaboration with IT services.

Serving as the backbone supporting PCCD Success Efficacy, the District's Student Affairs, in collaboration with IT and campus staff, tailored a plan to fit the purpose. The Plan identifies the critical tools and functionalities that PCCD needs to improve student experiences, to create efficiencies in business processes, and to meet strategic enrollment goals, including new state initiatives. The <u>Student Services Technology Plan</u> contains two features vital to student success.

#### Feature One - Upgrades and New Features

- Transfer Credit Evaluation Utilize delivered PeopleSoft functionality to evaluate transcripts, post credits, and create rules to automate evaluation.
- Test Table and Equivalency Module Provide equivalence for conditions and values for new Math and English sequence and automate registration.
- Degree Audit Continue testing, training, and deployment of online graduation application and degree audit automation to improve graduation process and identify students for automatic degree conferral.
- Password Reset and Verification Continue to improve password reset process and create a ticketing system that provides immediate feedback to students applying or registering.
- Financial Aid Assess the current FA processes delivered to ensure the full utilization of PeopleSoft, to revise and update processes to account for better operation and service to students, to ensure that new policies are being addressed, and to provide better tools for campuses to complete reports and reconciliation. Ultimately, the updates will have the goal of increasing students completing the application process, receiving financial aid, and improve compliance.
- Transcripts Assess current transcript issues between third party collaborator and PeopleSoft. Identify recurring errors and determine a better tool to improve transcript requests from students and information sharing with partner transfer institutions.

Feature Two - Partnership with California Community College Technology Center and State Chancellor's Office:

• MyPath is a student on-boarding tool from the California State Chancellor's Office that is designed to help students navigate through their educational journey by providing them





with an individually tailored and structured pathway that includes career and program exploration, goal-setting, and just-in-time and follow-up messaging. MyPath supports the Guided Pathways' philosophy for informed on-boarding experience for applicants and students. In addition, campuses can create checklists and communication tools to track students and access data to further ensure that barriers to access are addressed.

- Starfish Early Alert and Connect is a suite of applications that help ensure student success at PCCDs. Instructional faculty, program staff, and counselors use Starfish to provide students with feedback and support about their academic performance. Students also receive instructions in some cases to take action on tasks initiated by instructors, counselors, or program coordinators. Students receive communications via this platform, and can utilize the application to make appointments and seek services. The ability to proactively address attendance, academic progress, and other barriers to success promote retention and persistence to support completion and transfer.
- **4. Assessment and Evaluation.** Evaluation of the progress and outcomes is an important component of the PCCD Efficacy for Success. Program Review/APU serves as the foundation for assessment and improvement for PCCD's Efficacy for Success. PCCD aims to assess accomplishment of its Mission through program review and evaluation of goals and objectives, student learning outcomes, and student achievement. The semester and annual reviews track goals, adjust strategies and projections, align resources, communicate progress districtwide, and support completion of data collection and reporting. Each campus has developed five-year projected milestones to meet enrollment and fiscal goals and to use to track data for assessment and evaluation purposes. These projected milestones show areas of growth and opportunities, as well as areas that will drop or level off due to other environmental factors, thus giving campuses a way to manage student success and revenue to meet their needs.
- **5. Student Centered Funding Formula (SCFF) and Five-Year Projection.** The State Chancellor's Office uses SCFF to distribute revenues to PCCD in order to support its resources financial, technology, facility, and personnel -- so that the district as well as the four colleges could update, upgrade, and expand support and services for student success. The District and the four colleges are reviewing, updating and upgrading plans that may contribute to access, persistence, and success, and aligning goals and strategies of these plans to make areas of potential growth and manage areas that may see a dip to maximize SCFF Allocations.

Other Plans and Programs. The Colleges have many other categorical or grant funded programs that also contribute to equity and student success. For example, the four colleges have a very mature integrated Student Success and Support Program (SSSP)/Student Equity/Basic Skills Initiative (BSI) program on the campuses. This integrated program has just been named as SEA by the State Chancellor's Office and SSSP has been discontinued. It is important to note that the SEA Program changes have been adopted by PCCD to further ensure that funds support activities identified in the SEM plan for each campus. Per CCCCO's guidelines, to meet





students' varied needs, the four colleges custom-tailored, evaluated, and updated their SEA annually or every two years. While the Equity Plan provides support services to targeted student populations of high needs, BSI assists students who need additional support to become college ready. The major purpose for both programs is to close the achievement gap and facilitate access and success to every student, including California College Promise Grant recipients, and low-income, special admit, AB 540 students on transfer and/or career pathways.

#### Timelines and Milestone

| Timelines and Milestone Timelines and Milestone - Increase Revenue |  |   |  |   |  |  |
|--|--|---|--|---|--|--|
| Action Plan  | Plan<br>Development                                | Implementati<br>on/<br>Completion<br>Length | Milestone Outcomes- to<br>be measured at least once<br>per year for five years   | Evidence - to be updated annually   |  |  |
| FTES Target  | Annual   | Annual, Ongoing                             | Target met/unmet, SCFF annual revenue  | PCCD and Campus homepage, PCCD Annual<br>Adopted Budget, PCCD Annual Financial Report,<br>Annual Base Allocation from the State.  |  |  |
| Enrollment<br>Management<br>Plan                                   | Development/Up<br>date complete by<br>5/1 annually | On-going                                    | PCCD Success Outcome<br>Metric, SCFF annual<br>revenue   | PCCD and Campus Homepage, PCCD annual<br>PBIM Summit, PCCD Annual Adopted Budget,<br>PCCD Annual Financial Report, ACCJC Annual<br>Report, IEPI Annual Report, Student Success<br>ScoreCard, Data Mart Enrollment/Outcomes, SCFF<br>annual revenues from the State. |  |  |
| Student Success<br>Infrastructure<br>Plan                          | Development/Up date complete by 5/1 annually.      | On-going                                    | PCCD Success Outcome<br>Metric, SCFF annual<br>revenue   | PCCD and Campus Homepage, PCCD annual<br>PBIM Summit, PCCD Annual Adopted Budget,<br>PCCD Annual Financial Report, ACCJC Annual<br>Report, IEPI Annual Report, Student Success<br>ScoreCard, Data Mart Enrollment/Outcomes, SCFF<br>annual revenues from the State. |  |  |
| SCFF Data<br>Assessment  | Fall and Spring<br>Semester                        | On-going                                    | SCFF Metric and Target   | PCCD and Campus Homepage, PCCD annual PBIM Summit, PCCD Annual Adopted Budget, PCCD Annual Financial Report, ACCJC Annual Report, IEPI Annual Report, Student Success ScoreCard, Data Mart Enrollment/Outcomes, SCFF annual revenues from the State.                |  |  |
| Budget Review<br>and<br>Recommendati<br>ons                        | Fall and Spring<br>Semester                        | On-going                                    | Budget analysis based on<br>data and trends  | PCCD and Campus Homepage, PCCD annual PBIM Summit, PCCD Annual Adopted Budget, PCCD Annual Financial Report, ACCJC Annual Report, IEPI Annual Report, Student Success ScoreCard, Data Mart Enrollment/Outcomes, SCFF annual revenues from the State.                |  |  |
| Five-Year Plan<br>Assessment and<br>Annual Report                  | Development/Up date complete by 6/30 annually.     | On-going                                    | Target met/unmet, SCFF<br>annual revenue,<br>PCCD Success Outcome<br>Metric, SCFF annual<br>revenue,<br>SCFF Metric and Target,<br>Budget analysis based on<br>data and trends,<br>Recommendations | PCCD and Campus Homepage, PCCD annual PBIM Summit, PCCD Annual Adopted Budget, PCCD Annual Financial Report, ACCJC Annual Report, IEPI Annual Report, Student Success ScoreCard, Data Mart Enrollment/Outcomes, SCFF annual revenues from the State.                |  |  |



#### Chapter 5

### Obligated Expenditures – 2017/18 Baseline, General Restricted and Unrestricted Funds

**Challenges.** PCCD has extensive financial obligations that exacerbate expenditures. This includes the need to effectively manage the Retirement Liability (OPEB) which is the critical liability facing PCCD where the key issue centers on the revocable trust. In addition, rising salary and benefits and the lack of commitment to making needed expenditure reductions has compounded the liability problem. The District needs to seriously question if it has been spending more than it has been able to generate. If so, the District needs to consider how it can effectively and equitably reduce its operational overspending and eliminate the structural deficit currently and for the future.

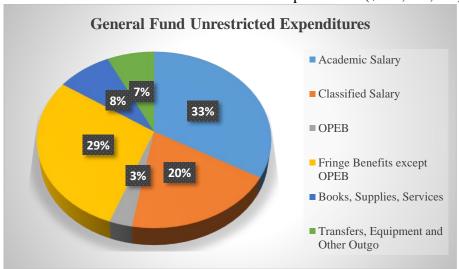
The PCCD District Office serves to support the four colleges in their endeavors to provide quality educational and support services to their students. In order to assess the District's liabilities, this Five-Year Financial Plan considers both PCCD's short- and long-range financial priorities and liabilities to assure financial stability by clearly identifying resource requirements. These include sources of corresponding revenues, planning, and allocating resources for payment of liabilities and future obligations, which include Other Post-Employment Benefits (OPEB), compensated absences, and other employee related commitments. The <u>actuarial plan</u> is current and prepared as required by appropriate accounting and actuarial standards. PCCD prepares and publishes its financial documents, including the budget, with credibility and accuracy reflecting the appropriate allocation and the use of financial resources to support student learning programs and services.

#### **Unrestricted General Fund Expenditures**

Illustrated in Chart 5 below, in 2017/18, academic salary represented 33% of all unrestricted general fund expenditures that included salaries for full- and part-time instructional faculty, non-instructional faculty, and academic administrators. Classified salary accounted for 20% of all unrestricted general fund expenditures. Expenditures for OPEB represented 3%, while fringe benefits less OPEB represented 29% of the expenditures. This means salaries and fringe benefits accounted for 82% of PCCD's general fund expenditures. The remaining expenditures included 8% for books, supplies, and services; and 7% for equipment and capital outlays, debt service, and other transfers.

Chart 5





Source: PCCD 2018-19 Adopted Budget

Salary. PCCD takes the responsibility of making salary payments to its employees. The District Office of Finance and Administration annually calculates the percentage of the revenue dedicated to employee salaries. Annually, PCCD commits approximately 50% of its unrestricted general fund to employee salaries. At the beginning of each budget cycle, the District allocates salary and fringe benefits along with the positions to the assigned fund. To ensure payments are made to these employees, when necessary, the fund managers may only reallocate discretionary funds to cover Net Decreases in salary/fringe benefits or cover Net Decreases among various discretionary funds. No salary/fringe benefit budget is allowed to be reallocated to cover discretionary deficits without permission.

**Full-time Faculty Obligated Number (FON).** State law requires that community college districts increase the number of full-time faculty over the prior year in proportion to the amount of growth in funded credit FTES. Similar to other districts, PCCD is obligated to annually increase its full-time faculty number approximately by its percentage increase in funded credit FTES. However, between fall 2014 and fall 2017, the full-time to part-time ratio declined from 66:35 to 51:49. Although being "held harmless", the District has been working toward reaching 75:25 ratio by trimming the unnecessary use of part-time faculty without jeopardizing instructional and student support services.

**50% Law.** The State Law has required each community college district to allocate no less than 50% of its general fund expenditures to "salaries of classroom instructors" under a formula that is based on the current expense of education. Each year, PCCD reports its compliance with the





50% law to the State. According to <u>PCCD Annual Financial Report 2018</u>, pp 85-87, the independent auditor verified that in 2017/18, PCCD met its 50% law with instructional salary cost representing 50.07% of its unrestricted general fund expenditure.

**Pension and Healthcare Liabilities.** The District has been meeting the obligation for funding ongoing pension and healthcare liability for current employees, and healthcare liability for retirees. Benefits account for around 30% of general fund annual expenditures. The long-term planning for the sustained financial stability of the District will continue to include attention to obligations that will be coming due in the future, such as the postemployment healthcare benefits and the annual line of credit repayments, which impact the District both at the operating fund level and the districtwide financial statement level.

Current Employee – Pension and Benefits. PCCD has liabilities associated with the employment of faculty and staff including pension contributions and healthcare liabilities. PCCD has been taking the healthcare liability for both current employees and retirees seriously and initiated several proactive actions to meet the growing health costs. The District's medical expenses, California Public Employee's Retirement System (CalPERS) and California State Teacher Retirement System (CalSTRS) employer contributions continue to increase. On the other hand, both CalPERS and CalSTRS have documented reduced rates of return in their investment portfolios, and each agency has taken steps to lower its long-term rate of return assumptions. PCCD has been assuming and will continue to assume its Self-Insurance Fund (Workers' Compensation account) also.

**Fixed and Mandated Expenditures.** PCCD is committed to meeting all regulatory requirements from outside agencies. Payments for fixed and mandated costs, including utilities, liability and property insurance, salary schedule, debt service and reserve requirements, have been made and the aim is to improve finalizing payments in a timely fashion as this has been an ongoing problem for PCCD.

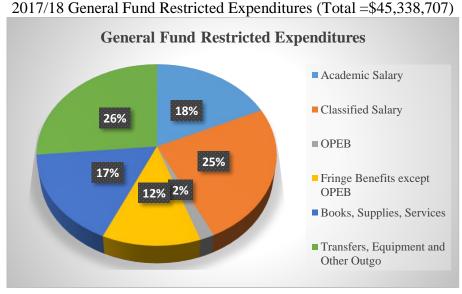
PCCD Retirees Benefits. The District recognizes future liabilities related to OPEB. The District continues to provide retirees who were hired prior to July 1, 2004 with lifetime medical benefits. For employees hired after July 1, 2004, medical benefits upon retirement are provided until age 65 or Medicare eligibility. As of June 30, 2018, PCCD's total OPEB liability is \$202.7 million, with \$189.8 million for the pre-2004 hires and \$12.9 million for the post-2004 hires. The OPEB liabilities for both pre- and post-2004 hires are projected to be over \$500 million in years to come (2048-49). PCCD acknowledges its significant OPEB liability. In order to continuously and effectively administer its bond and debt management, in 2016 the District revised its Board Policy and Administrative Procedures with respect to Debt Management. The District has continued to follow the 2014 audit recommendations and developed an action plan to fund OPEB liabilities, including associated debt service, and is confident that it has met Standards (III.D.1.c, III.D.3.c) and will continue to do so.



**Other Obligated Expenditures.** The key obligated expenditures, other than salaries and benefits, include student financial aid, supplies and materials, miscellaneous operating expenses and services, equipment, maintenance, and repairs.

#### **General Fund Restricted Obligated Expenditures**

Table 6



During 2017/18, PCCD's total General Fund Restricted Expenditures was \$45,338,707. Salaries represented 43% of the expenditures with 25% of classified salaries and 18% of academic salaries. Transfer/Equipment and Other Outgo represented 26% of all General Fund Restricted Expenditures. Other expenditures comprised of 17% books/supplies/services, and 12% fringe benefits except OPEB, while OPEB represented 2% of the total. These expenditures equal the amount that the District received from the State.

#### **Total Unrestricted General Fund Expenditure Forecast**

Mentioned earlier in Chapter 4 Revenues, PCCD has developed a multi-year projection of its unrestricted general funds from all potential revenues and all obligated expenditures based upon 2018/19 known factors. As shown in the five-year budget forecast, if left without proactive intervention, PCCD will experience budget Net Decrease in 2018/19 as well as three of the next five years.





Strengths: No audit findings regarding OPEB since 2014.

The pre-2004 OPEB trust was over-funded at 157.1%; that is in excess of current

and future liabilities as of June 2018.

In March 2018, PCCD received a stable credit rating of AA- from S&P Global on

general obligation bonds demonstrating the District's strong capacity to

meet its financial commitments on its obligations.

Weaknesses: Significant liability of OPEB Irrevocable Funding

Low Primary Reserve Ratio Low Operating Surplus

Significant negative cash in treasury account

Committed Actions: reducing unnecessary operational expenditures – the District plans to prune its expenditures through:

- Developing and implementing a new Board Policy to increase the reserve ratio from the previous 5% to 10%,
- Improving the management of its OPEB debt, and
- Reducing operational overspending to eliminate the structural deficit.

### Committed Action. Developing a Board Policy to adopt sustainable fund balances and reserves

#### PCCD Strategic Goal:

Strengthen Accountability, Innovation and Collaboration Develop and Manage Resources to Advance Our Mission

**Committed Action: Board Policy.** PCCD has developed a Board Policy in order to adopt sustainable fund balances and reserves, subject to Board approval:

"The budget shall be managed in accordance with Title 5 and the California Community Colleges Budget Accounting Manual. Budget revisions shall be made only in accordance with these policies and as provided by law.

Peralta Community College District shall maintain a minimum 10% of unrestricted fund balance for every fiscal year. When the unrestricted ending fund balance falls below 10%, the Board shall develop a financial strategic plan to restore the reserves to 10%.

When the unrestricted fund balance exceeds 10%, balances in excess may be set aside for reserves, investment in one-time expenditures, or appropriation to a major budget classification upon a resolution of the Board."



#### **Analysis**

This newly adopted Board Policy will replace the current <u>BP 6250</u>. Together with <u>BP 6305</u> <u>Debt</u>, the implementation of this new BP will be guided by <u>AP 6250 Budget Management</u>, <u>AP 6300 General Accounting</u> and <u>AP 6305 Debt Insurance and Management</u>

Committed Actions: Establishing strategies to improve the management of the OPEB debt with a total projected liability of \$559 million as of 2050.

#### PCCD Strategic Goals:

- Engage and Leverage Partners
- o Build Programs of Distinction
- Strengthen Accountability, Innovation and Collaboration
- o Develop and Manage Resources to Advance Our Mission

Committed Action: Pre-2004 OPEB – Trust I, Revocable Trust. The pre-2004 (OPEB Charge, Fund 94), a trust established by the District to address the liability of retiree health benefits for current or retired employees hired on or before July 1, 2004. This Trust was established through the issuance of Bonds and therefore is subject to covenants under the Indenture of Trust associated with the Bonds. The balance of assets in Trust I as of June 30, 2018 was \$218.7 million with the accrued liabilities for healthcare costs of \$189 million; this means the funded level was at 115%. However, the total projected cost for the Trust I OPEB Bond alone is \$518 million as of the maturity year - 2050. PCCD has made and will continue to make payments into the Debt Service for both principal and interest from its Unrestricted General Fund (Fund 01) and from (Fund 94) for Debt Service principal only. According to the cash flow projections, in the next five years, PCCD will have paid close to \$69 million to cover the Debt Service liabilities, with \$40 million from Fund 94 and \$29 million from Fund 01.

Committed Action Post-2004 OPEB – Trust II, Irrevocable Trust. The post-2004 (Fund 99) was established by the District to address the liability of retiree health benefits for employees of the District starting on or after July 1, 2004. The Retirement Board approved in June 2018 PCCD's participation by Trust II in the Community College League of California's Joint Powers Authority OPEB Trust. The District has a comprehensive plan to fund Trust II for the current and future years from various eligible funding sources. For instance, PCCD has allocated \$6 million from OPEB Special Reserve Fund (69) to fund Trust II, and will complete this contribution by June 2019. According to the cash flow projections, in five years, PCCD will have paid close to \$15 million to cover the liability in Trust II from Fund 69.

Responsible Lead: Vice Chancellor of Finance and Administration

#### **Analysis**

**PCCD OPEB.** The District has established an employer-funded OPEB charge to finance its ongoing OPEB obligations, including healthcare benefits and debt services, fees and other obligations associated with the OPEB Bonds. In addition, the District developed a



comprehensive long-term plan to fund its OPEB liability and associated debt service. With conservative fiscal assumptions, it models Trust I cash flow projections through 2029 and general projections through 2050, the final maturity date of the *pre*-2004 program. The combined OPEB programs cover all pre- and post-2004 liabilities. PCCD has established an OPEB investment policy and contracted Neuberger Berman as its investment adviser, and Total Compensation Systems, Inc., to conduct Actuarial Study of Retirees Health Liabilities. To formalize the commitment of allocated resources to fund OPEB costs, PCCD established an employer-funded OPEB charge to finance its ongoing OPEB obligations, including healthcare benefits and debt services, fees and other obligations associated with the OPEB Bonds. OPEB charges funds from restricted accounts, which are then deposited to Fund 69 in order to make contributions to Trust I (Fund 94) and Trust II (Fund 99) as well.

The District continues to look forward and has been actively assessing options to restructure the current OPEB program in order to reduce both long-term liability and annual costs, while fully recognizing the importance and impact of the OPEB program management in years to come. The District's Finance Department will provide continual assessment of the OPEB program and report to the Planning and Budgeting Council and Board of Trustees periodically.

**Pre-2004 Trust I.** In December 2005, the District issued \$153 million in OPEB Bonds; the proceeds of the Bonds have been placed in a revocable trust fund, which may be used only to pay or reimburse the payment made for retiree health costs and related debt services costs. To further ensure professional oversight of this OPEB trust, PCCD established a <u>Retirement Board</u> in 2006 to oversee the management of OPEB. The Retirement Board meets one to two times a month and posts its <u>meeting agenda</u> and <u>minutes online</u>.

**Post-2004 Trust II.** The post-2004 OPEB program, with significantly less liability (\$12.9 million out of \$202.7 million in total) as of 6/30/2018, has also been addressed. The District contributes funds from mainly Fund 69 to the post-2004 OPEB fund. Funds 1 and 69 have the capacity to support the plan as developed, including the establishment of a new irrevocable trust fund 99.

### Committed Action: Establishing Guidelines to Reduce Operational Overspending and Eliminate the Structural Deficit

PCCD Strategic Goals:

- Build Programs of Distinction
- Strengthen Accountability, Innovation and Collaboration
- o Develop and Manage Resources to Advance Our Mission

Committed Action: Following PCCD Board Policies and Administrative Procedures 6000 Business and Fiscal Affairs. PCCD has up-to-date and upgraded Board Policies and Administrative Procedures that provide guidance for the District throughout the process of reducing operational overspending and eliminating the structural deficit. While the Board



Policy points out the overall direction, the Administrative Procedure serves as a road map for the District to implement its spending reductions.

Committed Action: Developing a Spending Reduction Plan. PCCD has developed a Plan with the goal of achieving fiscal health by reducing overall spending from the General Fund. This Spending Reduction Plan proposes several possible scenarios: the total reduction may spread over between one- and five-year periods. The District is considering among these proposed scenarios and will continue to vet them through the participatory governance process in spring 2019, with a final overall Plan slated for approval in April 2019.

Committed Action: Conducting Financial Reconciliation and Budget Monitoring. Finance leaders in both the District Office and on campuses will conduct financial reconciliation routinely and regularly. The Reconciliation includes reconciliations on a monthly basis, adoption of a quarterly close financial system, adoption of a year-end soft-closing process, review and approval of effective procedures and timely processing of transactions, adequate training of staff, and conducting regular monthly department meetings. These reconciliations will be done for both revenues and expenditures and then compared to budget to identify any shortfalls in revenues or over-spending with corrective actions to be taken in a timely manner and in accordance with the prioritization process described below.

Committed Action: Staying in Concert with the Districtwide Restructuring Plan as described in Chapter 6. In order to reduce duplications and to bridge to staffing and enrollment strategies for ongoing fiscal stability, PCCD will continue to implement this Five-Year Financial Plan by focusing on the overall directions as well as paying attention to details as stated in related Plans.

Committed Action: Following the Prioritization Process. During the Plan Implementation period, annual budget augmentation and/or reduction at all locations will be based upon the prioritization process through Program Review/APU and Program Improvement Objectives (PIOs)/Resource Requests to be submitted by the District Office and the four colleges, and reviewed and discussed by appropriate governance committees. PBIM will then forward its recommendations to the Chancellor and to be approved by the Board. The Annual Planning and Budget Calendar displays the process, submission and the timelines.

Responsible Leads: VC of Finance and Administration, College Directors of Business and Administrative Services, College Presidents, all VCs and VPs.

#### **Analysis**

Since 1964, PCCD has met many challenges and overcome obstacles in fulfilling its Mission of providing accessible and affordable education to the East Bay residents. The revenue reductions over the past several years have presented new challenges and obstacles. Fortunately, a strategic planning process has begun which will help the District make the necessary adjustments required to accommodate these reductions and to ensure continued ability to meet its Mission. The District has made every effort through the participatory governance process to develop a plan



that protects students and their educational experience. Recommendations for 2018/19 reductions were made by the criterion listed below.

- Staying True to PCCD's Mission. Budget reductions should have minimal impact on student success including recruitment/access, retention, persistence, transfer, career preparation, and timely completion of degrees/certificates.
- Meeting Student Demand for Classes and Services. The four PCCD Colleges offer programs and courses in quality and in quantity to meet the student demand.
- Contract Employees. PCCD continues to attract, retain, and reward high quality employees, including faculty and staff, who contribute to the diverse PCCD community.
- Staying in Compliance: 50% Law, FON, 75/25 Ratio. The State Law requires each community college district to allocate no less than 50% of its general fund expenditures to "salaries of classroom instructors" under a formula that is based on the current expense of education. In addition to complying with the 50% Law, PCCD will strive to meet the 75/25 full-time to part-time faculty ratio by decreasing the use of part-time faculty without jeopardizing instructional and student support services.
- District Wide Budget Cuts. In 2018/19, PCCD initiated budget reduction by cutting nonessential expenditures in the District Office, the Central Services, and on the four campuses.
- Reduction through Attrition. In 2018/19, the District has reduced some operational expenses by freezing vacant positions. The District may continue this practice during the next five years, if necessary.
- Efficiency and Cost Effectiveness. The District emphasizes cost saving through driving inefficiencies out of the operations in the District Office, as well as on the four campuses.
- Transparency. PCCD has been and will continue to be as transparent as possible in dealing with budget reductions and to provide on-going communication with the entire PCCD community.

If PCCD implements one of the budget reduction scenarios, for example, Table 6 below illustrates the impact. This scenario arrived through the participatory governance process. The reduction approach included 1) allocating an additional 2% to the reserves, 2) adding the 18/19 vacant position budget to the 19/20 budget, 3) reducing \$8 million in 19/20, and 4) reducing \$2.1 million in 23/24. Through this reduction approach, PCCD will have a positive budget balance between 2019/20 and 2022/23.



Table 6

Five-year Budget Projections with One Year Cut of \$8 Million in 19/20 and Another \$2 Million Cut in 23/24

|                                       | Budget        |                | ·              |                |               |               |
|---------------------------------------|---------------|----------------|----------------|----------------|---------------|---------------|
|                                       | Revision      | Projections    | Projections    | Projections    | Projections   | Projections   |
|                                       | 2018-2019     | 2019-2020      | 2020-2021      | 2021-2022      | 2022-2023     | 2023-2024     |
| Total Revenues:                       | \$152,684,908 | \$152,551,189  | \$ 155,223,755 | \$ 157,685,439 | \$157,685,439 | \$157,685,439 |
| Expenditures:                         | \$150,655,564 | \$152,042,828  | \$ 156,647,312 | \$ 157,495,189 | \$157,991,296 | \$163,135,129 |
| Additional<br>Funding for<br>Facility | \$ 3,000,000  |                |                |                |               |               |
| Add Vacant<br>Position                |               | \$ 4,500,000   | \$ 4,500,000   | \$ 4,500,000   | \$ 4,500,000  | \$ 4,500,000  |
| Proposed<br>Reduction Year 1          |               | \$ (8,000,000) | \$ (8,000,000) | \$ (8,000,000) | \$(8,000,000) | \$(8,000,000) |
| Proposed<br>Reduction Year 5          |               |                |                |                |               | \$(2,100,000) |
| Reserve<br>Contingency                |               | \$ 2,000,000   | \$ 2,000,000   | \$ 2,000,000   | \$ 2,000,000  | \$ 2,000,000  |
| Total Expenses                        | \$153,655,564 | \$150,542,828  | \$ 155,147,312 | \$ 155,995,189 | \$156,491,296 | \$159,535,129 |
| Beginning Fund<br>Balance:            | \$ 13,836,913 | \$ 12,866,257  | \$ 14,874,617  | \$ 14,951,060  | \$ 16,641,310 | \$ 17,835,453 |
| Net Increase<br>(Decrease)            | \$ (970,656)  | \$ 2,008,361   | \$ 76,443      | \$ 1,690,250   | \$ 1,194,143  | \$(1,849,690) |
| Ending Fund<br>Balance:               | \$ 12,866,257 | \$ 14,874,617  | \$ 14,951,060  | \$ 16,641,310  | \$ 17,835,453 | \$ 15,985,763 |
| Fund Balance %                        | 8.37%         | 9.88%          | 9.64%          | 10.67%         | 11.40%        | 10.02%        |



#### Timeline and Milestone

| Timelines and Miles  | stone - Reduce Unnecessary C                   | perational Expenditures              |   |  |
|--|--|--------------------------------------|---|--|
| Action Plan  | Plan Development                               | Implementation/Completi<br>on Length | Milestone Outcomes-<br>to be measured at<br>least once per year<br>for five years | Evidence - to be updated Annually  |
| Board Policy   | Complete by 5/1/2019                           | On-going                             | N/A   | Posted on PCCD Board of Trustees BP and AP site.   |
| OPEB Debt  | Development/Update<br>complete by 5/1 annually | On-going                             | Annual Audit Report<br>Findings - Annual<br>Financial Report                      | PCCD Homepage, PCCD annual<br>PBIM Summit, PCCD Annual<br>Adopted Budget, PCCD Annual<br>Financial Report, ACCJC AFR,<br>IEPI Annual Report  |
| Reduce<br>Operational<br>Overspending and<br>eliminate the<br>Structural Deficit | Development/Update complete by 5/1 annually.   | On-going                             | Annual Audit Report<br>Findings - Annual<br>Financial Report                      | PCCD Homepage, PCCD annual<br>PBIM Summit, PCCD Annual<br>Adopted Budget, PCCD Annual<br>Financial Report, ACCJC AFR,<br>IEPI Annual Report. |



#### Chapter 6

#### **Financial Management and Administration**

**Challenges.** Several areas are in need of attention: the demand for a reserves policy to assist in stabilizing the District's financial outlook, delineation of functions that will guide planned district and college restructuring and excessive administrative turnover that adds to the instability and questions of fiscal viability and confidence in leadership.

The core of financial management and administration is to ensure the financial integrity of the district and responsible use of its financial resources. In addition, PCCD strives to maintain an internal control structure to have appropriate control mechanisms. In addition, the District disseminates dependable and timely information for sound financial decision making. PCCD's financial management and administration is guided by <u>BP 6250</u>, <u>BP 6300</u>, and <u>BP 6305</u>, and follows Board approved administrative procedures, including <u>AP 6250</u>, <u>AP 6300</u>, and <u>AP 6305</u>. Accordingly, the District publishes its financial documents, including the budget, that reflects appropriate allocation and use of financial resources to support student learning programs and services.

Although in previous Chapters, this Plan offers detailed information regarding the Unrestricted General Fund, PCCD manages all of its Restricted Funds by following <u>BP and AP 6000 Business</u> and <u>Fiscal Affairs</u>. Detailed information about PCCD's 2018/19 Restricted Funds 3 – 89 is presented in the <u>PCCD 2018/19 Adopted Budget</u>, pp 20-126.

PCCD strives to regularly evaluates its financial and internal control systems, and uses the results for improvement. At both the district and college levels, PCCD practices oversight of finances, including management of financial aid, grants, externally funded programs, contractual relationships, auxiliary organizations or foundations, and institutional investments and assets. For example, PCCD manages all of its auxiliary funds, e.g., bookstore commission fee, facility rental fee, and parking fee, following <u>AP 6300</u>.

In addition, when appropriate, PCCD forms program Board or oversight committees to assist the District in legally managing its funds and complying with requirements of the applicable measures and constitutional requirements. The Citizen's Oversight Committee for Bonds and Parcel Tax is a perfect example. Details about the <u>committee and its meeting minutes</u> are posted online. The <u>Retirement Board</u> is another example. The Retirement Board was established on April 13, 2011. It is charged with the discretion, responsibility, and authority to oversee the management of OPEB.

To further improve the District's financial management and administration, PCCD conducts





internal audits within the system and employs external auditors by contracting with Vavrinek, Trine, Day & Co., LLP, - a certified public accounting firm. PCCD's internal audit assumes the responsibility of assisting the District in accomplishing its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, control and governance processes. On the other hand, the independent auditors' responsibility is to express their professional opinions based upon financial statements prepared by the District. The audit findings may be categorized either as material weakness or significant deficiency, based upon risk assessments of the appropriateness of accounting policies used by the District and the reasonableness of significant accounting estimates made by PCCD management. They also evaluate the overall presentation of the financial statements prepared by the District and shared with the auditors. Although the number and the severity of the audit findings have decreased in recent years, the District has experienced a budget Net Decrease in the Unrestricted General Fund where expenditures exceeded total revenues. This may suggest that PCCD needs to ensure its internal control structure has appropriate mechanisms. Furthermore, it needs to regularly evaluate its financial management practices and use the results of that evaluation to improve internal control systems.

As mentioned in previous chapters, to effectively manage its budget and expenditures in years to come, the Office of Finance and Administration in spring 2019 developed a Five-Year Projection mechanism for the General Unrestricted Fund. With this mechanism, the Office of Finance and Administration estimated both potential revenues and all obligated expenditures between 2019/20 and 2023/24. With these projections, the Finance Office plans to work with the District and the four colleges to develop and implement strategies in order to assure the financial integrity of PCCD and the responsible use of its financial resources.

Strength: Decreased number of audit findings

Five-Year Budget and Expenditure Projection Mechanism in place

Weaknesses: Audit Deficiencies

High Executive-Level Turnover

**Declining Fund Balances** 

## Committed Actions: applying sound financial management and administration - the District will reach this goal by:

- Developing and implementing a plan to retain executive level administrators so that they may exercise their leaderships with few disruptions,
- Addressing all audit findings, and
- Practicing effective oversight of its finances and improving its internal control system
  by adopting a restructuring plan to improve efficiencies and accountability at the
  District Office as well as at the four colleges.



### Committed Action: PCCD has conducted the turnover analysis and developed innovative recommendations to retain executive-level staff at the District.

#### PCCD Strategic Goals:

Strengthen Accountability, Innovation and Collaboration

Develop and Manage Resources to Advance Our Mission

#### Strategies:

- 1. Establish a Meet and Confer process for management.
- 2. Provide clarity of job descriptions. Specifically, within one month of hire, and annually, managers are required to meet with their supervisor to analyze job descriptions, to determine if they are in line with actual work performed or expected.
- 3. Institute and define professional development opportunities for management.
- 4. Consult with an outside, third party agency to establish a Leadership Academy for managers.
- 5. Cease the overuse of Interim appointments.
- 6. Establish organized coaching and training sessions between managers and their direct reports.
- 7. Review the current management evaluation process and consider disallowing managers to choose their own evaluators.

#### **Analysis**

**Executive Level Staff Turnover.** Leadership turnover in California is on the rise. Several personnel studies have shown that the tenure of executives is getting shorter for a myriad of reasons. In 2015/16 and 2016/17, PCCD's executive-level staff turnover rate was 33%. However, the rate went up to 53% in 2017/18. After a thorough study of the recent executive-level turnover, findings reveal that the causes of these turnovers include: retirement, reclassification of the position, employee's desire to change career pathways, external promotional opportunities, and undisclosed personal reasons. Nevertheless, the frequent turnover has caused interruptions of financial management at all levels.

Facing this challenge, the District and the four colleges have proactively taken actions to mitigate administrator turnover. Several effective tactics are listed below.

**Board Training Sessions.** The Board recognizes the need to create an environment that enhances the retention of personnel. The Board has engaged in <u>several training sessions</u> on the topics of Board stewardship and strengthening leadership through the lens of equity.

Contract Extensions for Administrators. Several top-level executives, especially the college presidents, have been awarded long-term contracts based on their performance. While PCCD may not be able to enhance the pay of the administrators, the long-term security that the District offers is designed to increase longevity. For example, since May 2016, the District has not experienced turnover of its college presidents, resulting in more stability for the colleges and the opportunity to engage in better planning and coordinating with the District.

**Development of a Peralta Leadership Academy.** The District is located in an area where the residents are proud to be associated with their cities and have planted deep roots in the



community. With the cost and scarcity of housing, hiring local employees who are well qualified for the jobs is part of the strategy to reduce leadership turnover.

**Internal Recruitment for Interim Positions.** Working with faculty leaders, PCCD has updated its recruitment for interim positions by advertising internally prior to external searches. This method has ensured that existing employees become aware of leadership positions and are encouraged to apply.

**Analysis of Administrative Turnover.** A participatory governance workgroup has been formed and has suggested some preliminary recommendations for addressing the turnover.

# Committed Action: Addressing all 2017/18 Audit Findings by Developing and Implementing Action Plans to Address Audit Findings during the Year Ending in June 2018.

#### PCCD Strategic Goals:

- Build Programs of Distinction
- o Strengthen Accountability, Innovation and Collaboration
- o Develop and Manage Resources to Advance Our Mission

Committed Actions: Details of the <u>2017/18 Audit Finding Corrective Action Plan</u> have been placed online.

Responsible Leads: VC of Finance and Administration, VCAA, VPSS, Director of Fiscal Services

#### **Analysis**

PCCD's responses to external audit findings are comprehensive, timely, and broadly disseminated. The District has the primary responsibility for organizing external audits for both the District and its individual colleges. Each college is then responsible for responding to the external audit findings in a comprehensive and timely manner.

The District has an established process for responding to external audit findings. All audit findings are first reviewed in an exit conference attended by the audit firm, the District Vice Chancellor of Finance and Administration, accounting and finance staff and, depending on the significance of audit findings in any college operational area, the appropriate college staff.

The complete audit report is then presented to the Governing Board annually as soon as it is available. The findings from the District's most recent external audit report, for example, were compiled in the 2017/18 Annual Financial Report, which was presented to the Board of Trustees and subsequently placed on the District website for information and access by all employees and the public.

Through the audit report, the Board is made aware of any audit findings and recommendations provided by the auditors, along with the administration's response to each finding and the





management report. The Vice Chancellor of Finance and Administration assembles all findings and draft responses and is responsible for the creation of the management responses. The administration's response to each finding includes actions taken and/or planned in response to the auditor's findings and recommendations. Recommendations made by the auditors in the years prior to 2017/18 have been fully implemented and addressed.

Annual audit reports and the corrective action matrix are regularly presented to PBC and the Chancellor's Cabinet. District financial information, including annual audit reports, is published regularly, and copies of these documents are made public online. They can be found at the webpage for <u>District Offices/Business Services</u>.

### Committed Action: Adopting a Restructuring Plan to Improve Efficiencies and Accountability at both the District and College Levels.

PCCD Strategic Goals:

- o Advance Student Access, Equity, and Success
- Engage and Leverage Partners
- o Build Programs of Distinction
- Strengthen Accountability, Innovation and Collaboration
- o Develop and Manage Resources to Advance Our Mission

**Action: Participation in the Restructuring Plan Development Process**. Participatory governance Committees, along with many PCCD faculty, staff and administration, may be invited for interviews, asked to respond to surveys, or engaged in other collaborative activities. Upon invitation, PCCD members should answer the invitation and offer fair, professional, factual, and objective opinions, and provide constructive recommendations.

Action: Coordinate with Statewide Experts. Through a two-way communication process that involves the Board of Trustees, administration, faculty and staff leadership, and the statewide experts, PCCD will consider the utilization of recommendations proposed by FCMAT and CBT (June, 2019) as a framework for the Restructuring Plan. These recommendations are being developed in spring, 2019, through PCCD documents, interviews, data analysis, and participatory governance participation, thus reflect comprehensive ideas from multiple angles on Improving Efficiency and Accountability.

**Action: Staff Development.** To become actively engaged in the Restructuring Plan implementation team, all PCCD members will need a thorough understanding of the Plan. Staff development events should be offered at the district, college, program, and office levels. In addition, information regarding the Restructuring Plan should be posted online for PCCD members conducting community events on- and off-campus so that the entire PCCD community will be familiar with the Plan and become a change agent.

**Action: Program Discontinuance and Consolidation**. The District and its four colleges will implement AP 4021 beginning in fall 2019. PCCD will then annually engage in assessing program viability and potential discontinuance or consolidation. This aspect of the Improved



Efficiency and Accountability outcome indicator will assist in the assessment of the progress toward achieving outcome goals.

**Action: Districtwide Coordination.** To operationalize the Restructuring Plan, leaders of the Restructuring Plan implementation teams will collaborate with each other to make changes necessary in both district operations and at the colleges with the purpose of enhancing efficiency and effectiveness. Institutional activities and communications will be conducted to actualize the end goal of student success and financial sustainability.

#### **Analysis**

As mentioned earlier in the Plan, without intervention, the District will experience negative forecasted budget balances in three of the next five years. The previous chapters have provided an extensive amount of analysis about the fiscal challenge and proposed many committed actions, including increasing revenues and reducing operational overspending and eliminating the structural deficit.

With a structural deficit, one-time spending cuts may help to relieve the pressure but cannot solve the problem. Structural deficit will persist so long as the District continues to spend more than the revenue it can generate. Closing the structural deficit means coming to grips with the forces that are driving spending and revenues farther apart, and with the magnitude of the changes that must be made to rein in the resulting deficits.

Delineation of Functions. The District believes that the structural deficit reflects a chronic problem that must be addressed through developing and adopting a restructuring plan to improve efficiencies and accountability at the District Office and the four colleges. For example, in fall 2018, the District contracted BRJ and Associates to conduct an analysis of restructuring the Department of General Services and the Office of Finance and Administration. The Delineation of Functions serves as the basis of considerations for restructuring. The PCCD/College Function Map is intended to illustrate how the four colleges and the District Office manage the distribution of responsibility by function. It is based on the Policy and Procedures for the Evaluation of Institutions in Multi-College/Multi-Unit Districts or Systems of ACCJC/WASC. It was produced as the result of a collaborative process among the four colleges and the District Office. The Function Map includes indicators that depict the level and type of responsibility, as shown online. At the completion of the Restructuring, PCCD's Function Map will reflect all changes.

To understand the current situation and to choose appropriate solutions, two teams of experts are assisting the District in not only developing a viable restructuring plan, but also operationalizing the plan with expected positive outcomes. The two teams provide services to PCCD from different angles, not overlapping, but complementing each other. The two teams are:



### Fiscal Crisis & Management Assistance Team (FCMAT).

A summary of the services to be provided by FCMAT and CBT is presented below.



#### Timelines and Milestone

| Timelines and Mil             | estone - Sound Financial Man             | agement and Improved Fiscal       | Administration   |  |
|-------------------------------|--|-----------------------------------|--|--|
| Action Plan                   | Plan Development                         | Implementation/Complet ion Length | Milestone Outcomes-<br>to be measured at<br>least once per year<br>for five years                        | Evidence - to be updated annually  |
| Restructuring<br>Plan         | Complete by 5/1/2021                     | On-going                          | To be determined   | Posted on PCCD and Colleges'<br>Homepage -Organizational Chart   |
| 2018 Audit<br>Findings        | Development/Update complete by 5/1/2019  | On-going                          | Complete or Status<br>Updates by 5/1/21,<br>Annual Audit Report<br>Findings - Annual<br>Financial Report | PCCD Business/PCCD Annual<br>Financial Report/Corrective Action<br>Matrix/CAM Evidence, ACCJC<br>AFR, IEPI Annual Report |
| Executive Staff<br>Retainment | Development/Update complete by 5/1/2019. | On-going                          | Reduced Executive<br>Level Staff Turnover<br>Rate  | PCCD and Colleges' Homepage -<br>Leadership Team   |



#### Conclusion

PCCD's Five-Year Integrated Financial Plan is a "living document" and will be reviewed and updated as new information becomes available. PCCD is committed to the continuous improvement of institutional effectiveness through the analysis of qualitative and quantitative data, dialogue, reflection, and implementation, which drive the District's integrated planning and resource allocation processes. These processes help to establish priorities aligned with the PCCD Mission and Strategic Goals, and inform decision-making and resource allocation.

While this Plan provides a general long-term financial direction for the District, detailed financial information will be reviewed on an annual basis to ensure that the most up-to-date information is included in the PCCD Annual Budget. This will make this Plan an ongoing, working document, which will make it more meaningful and relevant.

In addition, the District assures the effectiveness of its planning and resource allocation processes by systematically reviewing and modifying, as appropriate, all parts of the process cycle. PCCD has multiple mechanisms for assessing and modifying its ongoing integrated planning processes. The participatory governance structure remains the main vehicle for the assessment of student learning and evaluation of institutional effectiveness. Participatory governance committees, including the PBC/PGC, conduct regular reviews to effectively improve the District's financial conditions and meet its financial challenges. Annually, resources prioritization through Program Review/APU and Program Improvement Objectives/Resource Requests are submitted by the District Office and the four colleges; these requests are reviewed and discussed by appropriate governance committees. PBIM then forwards its recommendations to the Chancellor and to be approved by the Board.

The process evaluation is comprehensive and broadly participated in through participatory governance. In addition to structured opportunities for dialogue, other mechanisms exist to elicit and integrate input from key stakeholders on student learning and institutional effectiveness. Formal and informal avenues for communication and dialogue include participatory governance committees at both district and college levels, districtwide forums, planning retreats, faculty/staff development days, surveys, suggestion boxes, memos, emails, publications, and postings on the web site. Faculty, staff, and students are welcome to attend and/or bring their concerns to the District's participatory governance committee meetings, which are widely publicized and open to all.

The challenges that the District faces in the long term involve balancing the various districtwide needs with limited resources. There will be unforeseen financial trends that will arise because of the challenges at the State and the volatility of the economy. It is difficult to anticipate revenue streams on a long-term basis. Through the development of this Five-Year Financial Plan, and the conservative methodology that the District utilizes before funds are spent on short-range needs, PCCD is confident that it can maintain a positive ending balance and sustain the integrity of the District's instructional programs and support services.