	Market ing Planner				
Program/Department _	English /ESL	Date	F/S/M 2016-17		
Administrator/Department Chair Jenny Lowood/Gabe Winer					
ProjectFall/Spri	ng 2016-17 English/ES	L Dept. Plan			

Objectives	Action Plan	Person/Group Responsible Needed	Cost/Time/ Supplies	Completion Date
BCC 2016-17 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	1. Schedule presentations, as part of integrated outreach efforts, throughout the year in Berkeley City College English classes, English groups, high schools, international students, writers' groups, and arts groups.	J. Lowood, L. Brion, G. Winer, Student Ambassadors	1. 30 hours.	Presentation dates to be scheduled throughout Fall, Spring, Summer 2016-17
	• Respond to prospective student phone queries and contact English require continuing professional education.	OI, English Dept.	20-30 hrs.	Summer/Fall 2016- Spring 2017
	2. Arrange for distribution of English information to target populations.	J. Lowood, L. Brion, G. Winer, Students	\$150 for Paper (FY 2016-2016	October, June

Program/Department Administrator/Department Chair ProjectFall/Spring/Summe	er [	Date F/S/M 2016-17		
Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies Needed	Completion Date
BCC 2016-17 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	3. Review handouts, as necessary.	J. Lowood, G. Winer	3 hrs./ semester	Summer and Fall 2016
	• Rewrite, edit, update and produce program handouts for English & ESL.	PIO		Summer 2016

• Rewrite, edit, update and produce program handouts for English & ESL.	ΡΙΟ		Summer 2016
4. Compose and distribute English & ESL Dept. success stories.	ESL Dept., Students	12 hrs.	Summer, Late Fall
5. Compose and distribute English press releases and PSAs for fall and spring semesters.	ΡΙΟ	2 hrs.	Summer, Late Fall (as Required)
6. Annually evaluate Mktg. Plan with English/ESL Dept. Chair	J. Lowood, G. Winer, PIO	2 hrs.	January-February

	Marketing Planner				
Program/Depart	tmentEnglish/ESL	DateF/S/M 2016-17			
Administrator/De	epartment Chair Jenny Lowood/Gab	e Winer			
Project	Fall/Spring/Summer 2016-17 English/ESL D	ept. Plan			

Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies Needed	Completion Date
BCC 2016-17 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	7. Organize, schedule and conduct 2 focus group sessions in year of English program review.	J. Lowood, G. Winer, PIO	12 hrs.	Year of Curriculum Committee program review.
	8. Produce programs which highlight English/ESL programs in peralta.TV spots and public affairs segments immediately after program review takes place.	J. Lowood, G. Winer, PIO, peralta.TV	15 hrs.	Year of Curriculum Committee program review.
	9. Multimedia Arts produce English Dept. segment for Web page, You-Tube, Affinity Blogs	H. Chauvet, MMArts Students	20 hrs.	Fall/Spring 2016-17
	10. Increase e- marketing/media channels for English/ESL programs.	J. Lowood, Students, Faculty	25 hrs.	Fall/Spring 2016-17
	11. Annually update English/ESL Web pages on Berkeley City College Web site.	J. Lowood, G. Winer, College Web Technician	12 hrs.	August 2016

Marketing Planner					
Program/DepartmentEnglish/ES	6L		DateF/S/M	2016-17	
Administrator/Department Chair Jenny Lowood/Gabe Winer					
ProjectFall/Spring/Sum	mer 2016-17 English/ESL Dep	ot. Plan			
Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies Needed	Completion Date	
BCC 2016-17 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	12. Organize English, ESL Dept. events; participation in Cal Day, other college events.	English, ESL Depts., Students	TBD	Fall 2016/Spring 2017	