	Marketing Plann	er		
Program/DepartmentGlobal Stu	dies	Date	_F/S/M 2015-1	6
Administrator/Department Chair Jo	oan Berezin			
ProjectFall/Spring/Summe	r 2015-16 Global Studies Mktg.	Plan		
		Person/Group	Cost/Time/	
Objectives	Action Plan	Responsible	Supplies Needed	Completion Date
BCC 2015-16 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	1. Schedule presentations to prospective Global Studies students in fall and spring.	J. Berezin, Counselors, Outreach Staff	20 hrs.	Dates to be scheduled throughout Fall, Spring, Summer 2015-16
	• Contact prospective inquiries and returning Global Studies students.	OI, J. Berezin, Outreach Staff, Student Workers	20-30 hrs.	Ongoing
	• Hold Global Studies orientation for BCC students.	J. Berezin	15 hrs.	Fall/Spring 2015-16
	2. Arrange Global Studies information to be mailed to target organizations, people.	J. Berezin	\$750 for Paper, Distribution	June, November

Program/DepartmentGlobal Stu	Marketing Plan		F/S/M 2015-16	
Administrator/Department ChairJoan Berezin ProjectFall/Spring/Summer 2015-16 Global Studies Mktg.Plan				
Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies (Needed	Completion Date
BCC 2015-16 Strategic Marketing	3. Review handouts, as	J. Berezin	3 hrs./semester	Summer/Fall 2015
Plan Objectives 2, 3, 5, 8, 11, 12, 13, 14, 16, 19, 22	 Rewrite, edit, update and produce handouts, brochures each semester. 	ΡΙΟ	20 hrs.	Summer/Fall 2015
	4. Compose and distribute Global Studies press releases and PSAs for fall and spring semesters.	ΡΙΟ	2 hrs.	Ongoing
	5. Annually evaluate Mktg. Plan with Global Studies Chair.	J. Berezin, PIO	2 hrs.	Summer/Late Fall

Marketing Planner					
Program/DepartmentGlobal Studies	_Date	_F/S/M 2015-16			
Administrator/Department Chair Joan Berezin					
ProjectFall/Spring/Summer 2015-16 Global Studies Plan					

Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies Needed	Completion Date
BCC 2015-16 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	6. Organize, schedule and conduct 2 focus group sessions in year of Global Studies program review.	J. Berezin, PIO	12 hours	Year of Curriculum Committee program review.
	7. Produce programs which highlight Global Studies program in peralta.TV spots and public affairs segments immediately after program review takes place.	J. Berezin, PIO, peralta.TV	12 hrs.	Year of Curriculum Committee program review.
	8. Increase e-marketing/media channels for Global Studies programs.	J. Berezin, PIO, faculty, students	30 hrs.	Fall/Spring 2015-16
Berkeley City College, (510) 981-285	9. Annually maintain, update Global Studies Web page on Berkeley City CollegeWeb site.	J. Berezin, College Web Master	12 hrs.	August

Marketing Planner					
Program/Department	Global Studies	Date	F/S/M 2015-16		
Administrator/Department (Chair Joan Berezin				
ProjectFall/Spring/Sur	mmer 2015-16 Global Studies Plan				

Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies Needed	Completion Date
BCC 2015-16 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	10. Connect with high school students, parents via letter.	J. Berezin, PIO	20 hrs. \$120 for postage.	Spring 2015
	11. Obtain International Student mailing list from PCCD Office of International Education.	J. Berezin	15 hrs.	Fall/Spring 2015-16
	12. Organize a College Day at which Global Studies is featured.	J. Berezin	50-120 hrs.	Fall 2015 or Spring 2016