## Berkeley City College Educational Plan Goals 1, 2, 7

# Berkeley City College Marketing Objective (s) 2, 3, 5, 8, 11, 12, 13, 16, 19, 22

### PCCD Goals 1, 2

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Department or Unit	Elementary Teacher Education-AA-T	
BCC Ed. Plan Goals	1.	Increase visibility of Berkeley City College programs, through exhibitions, lectures, greater community involvement via workshops and collaborative projects.
	2.	Using market research, develop new majors and/or programs.
	7.	Relevant BCC Ed. Plan Student Services goals pertaining to outreach, A&R, EOPS, Transfer/Career Information.
PCCD Goals	1. 2.	Advance Student Success Engage Our Communities and Partners
BCC Mktg. Objective(s)	2.	Continue to integrate marketing, outreach, recruitment, and Community relations efforts with all college units to develop a cohesive marketing and customer service structure; evaluate in 2016.
	3.	Integrate college planning processes in all areas with PCCD and college strategic planning processes.
	5.	Evaluate and, if necessary, restructure, selected program and unit-specific marketing strategies by June 2016, and update biannually.
	8.	Examine, evaluate, and, if necessary, restructure outreach, recruitment, and community relations models for college wide and select college programs by May 1,

2016; update biannually.

11.

Continue to reassess and restructure service processes

to better serve students by March 31, 2016; evaluate

and update biannually.

- 12. Continue to expand opportunities for marketing partnerships; evaluate by June 30, 2016.
- 13. Continue to evaluate and put into place ways to expand student involvement in departmental marketing projects by June 30, 2016.
- 16. Convene three program focus groups (in conjunction with curriculum committee program reviews) by June 30, 2016).
- 19. Continue to connect online with target groups and social networks.
- 22. Work with college community to develop multilingual publications.

#### **Description**

Berkeley City College's Elementary Teacher Education Program must recruit, train or retain individuals who wish to enter the field of Elementary Education; or who wish to change careers. Students and faculty must play an active role in marketing and recruitment processes. A seamless student support system connected to the program also must be developed.

#### **Rationale**

Faculty, staff and students in Berkeley City College's Elementary Teacher Education Program will engage in activities which meet the marketing plan objectives listed above. In doing so, Elementary Teacher Education faculty and staff will build a foundation for future marketing and recruitment efforts. Meeting these objectives will help the program increase enrollment and broaden public awareness of educational and job options for Elementary Teacher Education majors.

#### **Target Audience**

The Elementary Teacher Education major's target audiences include high school students; returning students; employees in business, government, and nonprofit agencies who wish to earn a college degree, who wish to complete lower division

transfer requirements or who wish to transfer to four-year universities immediately after graduation.

Start Year 2015

Completed Year 2016

## **Strategies/Action Plan**

Steps	Responsible Unit or Person	Completed
1. Schedule Information Sessions for Prospective New and Returning	Dept. Chair, Student Ambassadors	Dates to be scheduled throughout Fall, Spring,
Elementary Teacher Education students.		Summer 2015-16 " " "
• Contact prospective inquiries, EOPS and CalWORKs students.	и и и	
2. Arrange information about Elementary Teacher Education Program to be distributed to targeted community organizations.		Ongoing

3. Annually prepare and review brochures, handouts.	PIO	Summer and Fall 2015
. 4. Annually evaluate Mktg. Plan with Dept. Chair.	Dept. Chair, PIO	January-February
5. Organize, schedule and conduct 2 focus group sessions in year of Elementary Education Program review.	Dept. Chair, PIO, students, faculty.	Year of Curriculum Committee program review.

6. Produce programs which	Dept. Chair, PIO,	Year of Curriculum
highlight Elementary Education	peralta.TV	Committee program review.
Program in peralta.tv spots and		
public affairs segments.		
7. Maintain, Update Elementary	Dept. Chair, Faculty,	August
Teacher Education Program Web	College Web Master	
page on Berkeley City College		
Web site.		
8. Increase e-marketing/media		
channels	Dept. Chair, PI Office,	Fall/Spring 2015-16
for Elementary Education	Students, Faculty	
Program.		

**Human Resources** Faculty, administration and staff will integrate Action Plan

with program and departmental planning and will work with college and District marketing to achieve program objectives. Approximately 75 hours needed annually with involvement of

individuals named above.

Financial Resources \$800

Performance Evaluation Measures Involve new stakeholders in marketing planning strategies

and recruitment activities.

Include financial and departmental support for marketing

and recruitment in new grant activities.

Form partnership with at least six governmental, nonprofit,

educational and business organizations during 2015-16.

Expand database to include new target groups.

Complete Action Plan and objectives listed above.

Monitor enrollment increases in Elementary Education

Program and their total contribution to the college's enrollment

management objectives.

**Mission Compatibility** Yes

BCC Ed. Plan Goals 1, 2, and 7

PCCD Strategic Goals 1 and 2