Marketing Planner Program/Department _____Biotechnology ______Date_____F/S/M 2015-16______ Administrator/Department Chair _ Dr. Barbara Des Rochers______ ______Fall/Spring 2015-16 Biotechnology Plan______

Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies Needed	Completion Date
BCC 2015-16 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	1. Integrate biotech, science program & activities with outreach presentations throughout the year in Berkeley City College Biotechnology classes, Biotechnology groups, high schools, international students.	B. Des Rochers, Outreach Staff, students, faculty.	1.30 hours.	Presentation dates to be scheduled throughout Fall, Spring, Summer 2015-16
	• Respond to prospective student phone queries and contact Biotechnology employees who require continuing professional education.		20-30 hrs.	Ongoing
	2. Arrange for distribution of target populations each semester.	B. Des Rochers, PIO	\$350 for Paper (FY 2015-2016) \$450 annual postage.	June 1, Oct. 15

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Program/DepartmentBiotechno		Date	_ DateF/S/M 2015-7				
Administrator/Department Chair _ Dr. Barbara Des Rochers ProjectFall/Spring/Summer 2015-16 Biotechnology Plan							
Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies Needed	Completion Date			
BCC 2015-16 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	3. Review brochure, handouts, as necessary.	B. Des Rochers, PIO	3 hrs./ semester	Summer and Fall 2015.			
	• Rewrite, edit, update and produce brochures and program handouts for Biotechnology.	Biotech Dept., College PI Office		Summer and Fall 2015; Spring 2016			
	• Update Biotechnology database once each year.	B. Des Rochers, Staff	1 hr./mo.	April			
	4. Compose and distribute Biotechnology press releases and PSAs for fall and spring semesters.	B. Des Rochers, PIO	2 hrs.	Summer, Late Fall (as required)			
Derkeley City Cellere (540) 004 005	5. Annually evaluate Mktg. Plan with Biotechnology Department Chair		2 hrs.	January-February			

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Marketing Planner								
Program/DepartmentBiotechno		Date	F/S/M 2015	5-16				
Administrator/Department Chair _ Dr. Barbara DesRochers								
ProjectFall/Spring/Summer 2015-16 Biotechnology Plan								
Objectives	Action Plan	Person/Group Responsible	Cost/Time/ Supplies Needed	Completion Date				
BCC 2015-16 Strategic Marketing Plan Objectives 2, 3, 5, 8, 11, 12, 13, 16, 19, 22	6. Organize, schedule and conduct 2 focus group sessions in year of Biotechnology program review.	B. Des Rochers, faculty, students, PIO	12 hrs.	Year of Curriculum Committee program review.				
	7. Produce programs which highlight Biotechnology program in peralta.TV spots and public affairs segments immediately after program review takes place.	B. Des Rochers, PIO, peralta.TV	15 hrs.	Year of Curriculum Committee program review.				
	8. Increase e-marketing/media channels for Biotechnology program.	B. Des Rochers, Web Master, PIO	20 hrs.	Fall/Spring 2015-16				
	9. Annually revise and update Biotechnology Web page on Berkeley City College Web site.	Dept. Chair, Faculty, College Web Technician	12 hrs.	Fall/Spring 2015-16				

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